## Instructions:

Multiple files may be attached as a single .zip file. For instructions on how to use .zip files, a reference document is available on the e-snaps training site: [https://www.hudexchange.info/resource/3118/creating-a-zip-file-and-capturing-a-screenshot-resource](https://www.hudexchange.info/resource/3118/creating-a-zip-file-and-capturing-a-screenshot-resource)

<table>
<thead>
<tr>
<th>Document Type</th>
<th>Required?</th>
<th>Document Description</th>
<th>Date Attached</th>
</tr>
</thead>
<tbody>
<tr>
<td>1C-5. PHA Administration Plan–Homeless Preference</td>
<td>No</td>
<td>NC-500 PHA Admini...</td>
<td>09/04/2018</td>
</tr>
<tr>
<td>1C-5. PHA Administration Plan–Move-on Multifamily Assisted Housing Owners' Preference</td>
<td>No</td>
<td></td>
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<tr>
<td>1C-8. Centralized or Coordinated Assessment Tool</td>
<td>Yes</td>
<td>NC-500 Coordinate...</td>
<td>08/29/2018</td>
</tr>
<tr>
<td>1E-1. Objective Criteria–Rate, Rank, Review, and Selection Criteria (e.g., scoring tool, matrix)</td>
<td>Yes</td>
<td>NC-500 Objective ...</td>
<td>09/11/2018</td>
</tr>
<tr>
<td>1E-3. Public Posting CoC-Approved Consolidated Application</td>
<td>Yes</td>
<td></td>
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<tr>
<td>1E-3. Public Posting–Local Competition Rate, Rank, Review, and Selection Criteria (e.g., RFP)</td>
<td>Yes</td>
<td>NC-500 Public Pos...</td>
<td>09/11/2018</td>
</tr>
<tr>
<td>1E-4. CoC’s Reallocation Process</td>
<td>Yes</td>
<td>NC-500 WS/FC CoC'...</td>
<td>08/29/2018</td>
</tr>
<tr>
<td>1E-5. Notifications Outside e-snaps–Projects Accepted</td>
<td>Yes</td>
<td>NC-500 Notificati...</td>
<td>08/29/2018</td>
</tr>
<tr>
<td>1E-5. Notifications Outside e-snaps–Projects Rejected or Reduced</td>
<td>Yes</td>
<td>NC-500 Notificati...</td>
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<td>1E-5. Public Posting–Local Competition Deadline</td>
<td>Yes</td>
<td>NC-500 Public Pos...</td>
<td>09/11/2018</td>
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<tr>
<td>2A-1. CoC and HMIS Lead Governance (e.g., section of Governance Charter, MOU, MOA)</td>
<td>Yes</td>
<td>NC-500 and MCAH G...</td>
<td>09/11/2018</td>
</tr>
<tr>
<td>2A-2. HMIS–Policies and Procedures Manual</td>
<td>Yes</td>
<td>NC HMIS-Policies ...</td>
<td>08/29/2018</td>
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<tr>
<td>3B-2. Order of Priority–Written Standards</td>
<td>No</td>
<td>NC-500 Order of P...</td>
<td>08/29/2018</td>
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<tr>
<td>3B-5. Racial Disparities Summary</td>
<td>No</td>
<td>NC-500 Racial Dis...</td>
<td>09/12/2018</td>
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<tr>
<td>---------------------------------</td>
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</tr>
<tr>
<td>4A-7.a. Project List–Persons Defined as Homeless under Other Federal Statutes (if applicable)</td>
<td>No</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Other</td>
<td>No</td>
<td></td>
<td></td>
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<td>Other</td>
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<td></td>
<td></td>
</tr>
<tr>
<td>Other</td>
<td>No</td>
<td></td>
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</tr>
</tbody>
</table>
This attachment includes:

A. Request for Proposals which includes New and Renewal Project Application Procedures
B. 2018 Renewal Project Performance Scorecard (with objective criteria, including housing outcomes – see comments below)
C. 2018 New Project Scorecard (with objective criteria – see comments below)
D. Performance Results for Renewal Projects
E. WS/FC CoC 2018 Project Priority Listing as Approved by Rating Panel

Comments:

- Item B is NC-500’s Scoring Tool/Matrix for evaluating the performance of renewal projects. This tool evaluates projects based on a variety of metrics, including cost effectiveness, performance data, type of population served, and achieving positive housing outcomes.
- Item C is used to evaluate new project applications are also evaluated based on cost effectiveness, type of population served, and achieving positive housing outcomes.
- Victim service providers are among the project subrecipients. VSP projects are evaluated using the same method and criteria used to evaluate other providers. However, data for VSP project evaluation is generated from an HMIS-comparable database, Osnium.
INTRODUCTION

As the Collaborative Applicant for the Winston-Salem/Forsyth County Continuum of Care, the City of Winston-Salem (City) is accepting proposals for Continuum of Care Homeless Assistance funding from the U.S. Department of Housing and Urban Development (HUD).

FUNDS AVAILABILITY

The amount of funding estimated to be available from HUD is $1,956,291 which is based on the amount of currently funded projects which are eligible for renewal funding. Any bonus funds made available by HUD would be in addition to that amount. New projects can be funded only through reallocation of existing project funding or through bonus funds.

DEADLINE

Both renewal and new project proposals must be submitted to the City by 12:00 p.m. (noon) on Thursday, June 28, 2018. Submission procedures are described below.

GRANT WORKSHOP

A grant application workshop will be held to provide information and assistance to those interested in applying for funds. Workshop attendance is strongly encouraged. The workshop will be held on Wednesday, June 13, 2018 from 1:00 p.m. to 2:00 p.m. in the fifth floor Public Meeting Room of the Bryce A. Stuart Building at 100 East First Street, Winston-Salem, NC.

BONUS FUNDS

Bonus funds may be used to create or expand the following types of new projects:

1. Permanent supportive housing projects that will primarily serve chronically homeless individuals and families.
2. Rapid rehousing projects that will serve homeless individuals and families who enter directly from the streets or emergency shelters, including youth up to age 24, and includes persons fleeing violence as defined by HUD.
3. Joint component projects, which combine transitional housing and rapid re-housing into a single project to serve individuals and families experiencing homelessness.

REALLOCATED FUNDS

Continuums of Care may reduce or eliminate funds from eligible renewal projects and reallocate the funds to create or expand the following types of projects:
1. Permanent supportive housing projects that will primarily serve chronically homeless individuals and families including youth experiencing chronic homelessness.

2. Rapid rehousing projects that will serve homeless individuals and families who enter directly from the streets or emergency shelters, including youth up to age 24, and includes persons fleeing violence as defined by HUD.

3. Joint component projects, which will combine transitional housing and rapid re-housing into a single project to serve individuals and families experiencing homelessness.


5. Supportive Services projects for centralized or coordinated assessment systems.

BACKGROUND

HUD publishes a CoC Notice of Funding Availability (NOFA) for each funding year. The 2018 NOFA is expected to be published by June 2018, with a deadline approximately 60 days after publication. To allow time for the local review and decision-making process, the City is publishing this RFP in advance of the NOFA. The City reserves the right to publish additional information subject to NOFA publication.

A single, consolidated submission of all selected projects in Winston-Salem/Forsyth County will be submitted to HUD by the City of Winston-Salem. Funding will be derived from Federal Fiscal Year 2018 allocations of HUD funds and is subject to funding availability under the NOFA. The City reserves the right to request that applicant organizations submit adjusted project budgets based on the amount of funding made available by HUD.

KEY INFORMATION

a. Threshold Requirements -- All projects must meet the threshold criteria shown in the attached Appendix A – Threshold Criteria for Continuum of Care Grant Proposals.
b. Proposed funding for new or expansion projects cannot supplant funding from other sources.
c. Participants in CoC-funded projects must meet HUD’s eligibility requirements, which vary by program component. More information on the CoC regulations is found below.
d. All CoC funded projects are required to participate in the CoC’s coordinated entry system. This means that all referrals to CoC-funded projects must come through the Community Intake Center.
e. Permanent supportive housing projects may serve families or individuals. An adult participant in each household served in any permanent supportive housing program must be disabled.
f. Projects may not charge participants program fees in any program.
g. Funds are not available for transitional housing, except in the HUD component which combines transitional housing and rapid re-housing.
h. Funds are available for supportive services only for projects in which the proposed supportive services activities are part of a rapid re-housing or permanent supportive housing project or a new project created through reallocation for coordinated assessment.
i. Emergency shelter and services are not eligible for funding under the CoC Program.
j. All eligible funding costs except leasing must be matched with no less than a 25 percent cash or in-kind match. Leasing costs are not required to be matched.

k. All projects will be limited to requests for one year of assistance. Upon expiration, projects may be renewed subject to HUD requirements, local priorities, satisfactory performance, and availability of funds.

l. Collaborative efforts by community agencies are encouraged. As an example of collaborative initiatives, the CoC operates a collaborative rapid rehousing program.

m. All CoC-funded projects must participate in the Homeless Management Information System (HMIS).

**PROJECT RANKING PROCESS**

HUD requires that all projects be ranked and prioritized in a two-tiered list developed through the local CoC process. Tier 1 will be the top priority projects. Tier 2 will be lower priority projects. Either new or renewal projects may be ranked in Tier 1 or Tier 2. The placement of each project on the priority list will be determined through a multi-stage process including review by the Continuum of Care Rating Panel, Continuum of Care Operating Cabinet and the Commission on Ending Homelessness, prior to review by the Winston-Salem City Council.

Based on the highly competitive nature of the grant program, ranking of each project will be critical in determining the likelihood of funding. Projects ranked in Tier 2, particularly at the bottom of Tier 2, have a low probability of funding. New projects created through reallocation or bonus funding may be included in either Tier 1 or Tier 2.

Renewal projects will be reviewed and ranked through the CoC process based on performance. New project proposals will be reviewed in reference to organizational capacity, strategic priority, project approach and design, and cost effectiveness and ranked through the CoC process. Although the scoring, rating and ranking process is subject to change in 2018, based on requirements in HUD’s NOFA, an example in the form of the 2017 materials is available for review on the City’s website at [http://www.cityofws.org/Departments/Community-Development/Planning/Homelessness](http://www.cityofws.org/Departments/Community-Development/Planning/Homelessness).

**HUD PROGRAM INFORMATION**

All parties intending to apply for funding are strongly encouraged to review the program regulations, including those organizations that are currently or were previously funded. Proposals that do not conform to the regulations will not be considered for funding. The regulations and other information for the Continuum of Care Program may be found at this link or by going to [https://www.hudexchange.info/programs/coe/](https://www.hudexchange.info/programs/coe/). The Grant Workshop described above provides an opportunity to learn more about the CoC program.

**FUNDS AVAILABILITY**

Once awarded by HUD, grant funds are estimated to be made available by HUD by **mid-year in calendar year 2019**. However, the awarding of funds and the timing of awards and grant-making by HUD is outside of the control of the City of Winston-Salem. Agencies seeking renewal funding...
must be aware of all operating year start and end dates and must make arrangements to accommodate any period for which a HUD funding award is denied or delayed. It should be noted that new projects created through reallocation are not renewal projects and may have different start dates than the grants from which funds were reallocated. Therefore, the HUD award for the new project may not begin at the ending of the current grant. There may be a gap in time during which the agency will be responsible for continuing operations or services until a contract for the new HUD funds can be executed.

APPLICATION PROCEDURE

There are 3 options to apply:

1. Renewal (use the Renewal and Expansion application form)
2. Renewal and Expansion (use the Renewal and Expansion application form)
3. New Project (use the New Project Application form)

Eligible renewal grants are listed in an exhibit which is attached to the renewal application form. Agencies may submit expansion funding requests under renewal grants for which they currently receive funds, as well as under renewal grants in which they participate as a partner, through a Memorandum of Understanding, but do not receive funding. For example, an agency may request funding to provide additional services to participants of a permanent supportive housing grant under which the agency does not currently receive funding.

New Project Applications also will be accepted from agencies seeking to provide services without seeking CoC funding. For example, an agency might consider becoming the service provider for Permanent Supportive Housing (PSH) Program participants, using non-CoC resources, in order to obtain PSH housing assistance for eligible homeless persons who are the agency’s clients. In this arrangement, the housing assistance would be administered by another provider. Such agency does not have to currently be receiving CoC funding or currently providing services to CoC program participants. If such an arrangement is approved, the agency would execute a Memorandum of Understanding with the City and housing provider to assume relevant responsibilities, which may include but not be limited to: (1) accepting referrals only from the CoC’s coordinated entry system, (2) determining eligibility and processing applications for assistance, (3) becoming a participating agency in the CoC’s Homeless Management Information System (HMIS) and entering all participant data, (4) keeping participant records and participating in monitoring activities required by HUD, the State, and the City, as appropriate, (5) providing or coordinating services for participants, (6) providing at least the minimum required cash or in-kind matching resources and (7) reporting to the City, State and HUD, as appropriate.

Please use the Continuum of Care Homeless Assistance Grant Application materials to prepare and submit all project proposals. Please provide complete but concise responses. Separate forms are available for new and renewal projects. The renewal application also accommodates expansions. This RFP and the 2018 CoC Application forms are available on the City’s website at this link or by going to http://www.cityofws.org/Departments/Community-Development/Planning/Homelessness/. Forms are available in both PDF and Word versions.
SUBMISSION PROCEDURE

Submit one hard copy of the completed Grant Application materials with a cover letter signed by the organization’s authorized representative, as follows:

By Mail:
Ms. Mellin L. Parker
Planning Sr. Project Supervisor
Community Development Dept.
City of Winston-Salem
P. O. Box 2511
Winston-Salem, NC 27102-2511

By Delivery:
Ms. Mellin Parker
Planning Sr. Project Supervisor
Community Development Dept.
City of Winston-Salem
Bryce A. Stuart Municipal Building
100 East First Street (Corner of Church Street)
Winston-Salem, NC 27102-2511

In addition to hard copy submission, please email the completed Grant Application materials, a scan of the signed transmittal letter, and any attachments to timw@cityofws.org.

The City may request additional information for any project, if needed pursuant to the CoC NOFA. If your project is selected for submission to HUD, you may be requested to provide additional information within a timeframe to be specified by the City of Winston-Salem.

Please direct any questions to Mellin Parker at (336) 734-1310 or mellinp@cityofws.org or Tim West at (336) 734-1305 or timw@cityofws.org.
Appendix A
Threshold Criteria for Continuum of Care Grant Proposals

I. Criteria for Continuum of Care Grant Participation

a) Must have documentation of having served HUD-eligible homeless persons or families, through activities that are eligible under the HUD Continuum of Care (CoC) regulations, during the twelve months prior to the deadline stated in the Request for Proposals
b) Must propose an eligible activity for an eligible homeless population, pursuant to HUD requirements
c) Must be an eligible contractor for federal funds per https://www.sam.gov/, must have a current tax exempt status as verified by the IRS and must not owe any overdue tax debts, as documented on IRS 990 submissions to the IRS
d) Must not propose to use HUD funds to supplant current funding
e) Must identify matching funds prior to application submission
f) Must provide the information listed below in Section II and must have satisfactory organizational status, experience and capacity to submit, implement and operate the proposed project, as determined by the City of Winston-Salem

II. Information on Organizational Status
Sponsors of CoC projects must provide the following items to the City for review, unless the organization has already submitted these items to the City:

a) Signed authorization to apply for CoC Funding
b) Most recent IRS 990, as submitted to the IRS
c) Most recent audit report and auditor’s management letter
d) By-Laws
e) Articles of Incorporation
f) IRS 501(c)3 designation letter (status in place for at least one year prior to application deadline)
g) Current Board roster
h) Copies of budgets for last year, current year and next year (if available)
i) Copies of Code of Conduct, Personnel Policies, Procurement Policies, and Accounting Procedures for the Organization (as applicable)
Winston-Salem/Forsyth County Continuum of Care
2018 Renewal Project Performance Scorecard

This scorecard will be used by the WS/FC Continuum of Care (CoC) Rating Panel to score applications for CoC renewal funding. Scores will be used in developing project rankings for submission to HUD, and both scores and data will be considered by the Rating Panel in any recommendations for reallocation of funds from existing projects to new projects.

The WS/FC CoC Rating Panel uses this scorecard and the following six goals to develop a recommended Project Priority Listing.

1. Fund organizations that exhibit the capacity to run effective and efficient programs
2. Fund projects that consider the severity of needs and length of time homeless of participants and that serve the most vulnerable populations
3. Fund projects with the best results in participant engagement and success
4. Fund projects that contribute to overall successful system performance
5. Fund projects that exhibit effective stewardship of CoC funding
6. Reallocate resources from lower performing projects to higher performing projects and/or reallocate resources to create new projects that improve overall performance, with an overall priority to better end homelessness

This 2018 Renewal Project Performance Scorecard is a revised/updated version of the scorecard used in 2017 (i.e., up-to-date report references for rating factor calculations). It also reflects current HUD CoC policy/program requirements and CoC project and system performance measures. The majority of data collected for this process comes from Homeless Management Information System (HMIS) reports. HMIS reports used include the new canned CoC-APR (Annual Performance Report), the 0701 System Performance report, and the 0260 data completeness report. Generally, the data reflects project performance between October 1, 2016, and September 30, 2017, which is aligned with the Federal FY. Where indicated, some measures require a comparison to prior year data (October 1, 2015 – September 30, 2016) or they require data from the most recent grant operating year for which an APR has been submitted to HUD.

<table>
<thead>
<tr>
<th>THRESHOLD REVIEW</th>
</tr>
</thead>
<tbody>
<tr>
<td>The WS/FC Rating Panel conducts a threshold review of each project prior to performance rating to make sure it meets eligibility requirements as stated in the Notice of Funding Availability for the FY2018 Continuum of Care Program Competition FR-6200-N-25. Project Applicants and Subrecipients are rated on a PASS/FAIL basis for meeting the WS/FC CoC 2017 Renewal Project Threshold Requirements (See attachment.)</td>
</tr>
</tbody>
</table>

**Maximum Scores Possible by Project Type:**
- Permanent Supportive Housing (PSH) = 108 points (or less points if N/A due to no participant data for scored measure)
- Rapid Rehousing (RRH) = 99 (or less points if N/A due to no participant data for scored measure)
- Supportive Services Only (SSO) = 74 (or less points if N/A due to no participant data for scored measure)

*Note: Newer projects may not have data for the time periods indicated by the performance measure, which also may reduce the maximum score possible.*
<table>
<thead>
<tr>
<th>PROJECT PERFORMANCE &amp; OPERATION</th>
<th>Explanation of Rating Factor</th>
<th>Points</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>1-RRH. HUD CoC Standard Project</strong>&lt;br&gt;Performance Measures in APR for RRH&lt;br&gt;Housing Performance: % of persons exiting to permanent housing destinations during the year.</td>
<td>[# who exited to other PH destinations] divided by [# of persons exiting the program during the year] x100 from APRQ23a., APRQ23b., &amp; APRQ5a.5. Note: Deceased are excluded.&lt;br&gt;Source: HMIS Report CoC-APR</td>
<td>&lt;70% 70-79% 80-90% &gt;90%</td>
</tr>
<tr>
<td><strong>1-PSH. HUD CoC Standard Project</strong>&lt;br&gt;Performance Measures in APR for PSH&lt;br&gt;Housing Performance: % of participants achieving housing stability OR The % of persons who remained in the permanent housing program as of the end of the year or exited to permanent housing (subsidized or unsubsidized) during the year.</td>
<td>[# who remained in PSH + # who exited to other PH] divided by [# of persons who exited PH project + # of persons who did not leave the project (i.e., total # served in year)] x100 from APRQ23a., APRQ23b., APRQ5a.1., &amp; APRQ5a.8. Note: Deceased are excluded.&lt;br&gt;Source: HMIS Report CoC-APR</td>
<td>&lt;80% 80-89% 90-99% 100%</td>
</tr>
<tr>
<td><strong>1-SSO. HUD CoC Standard Project</strong>&lt;br&gt;Performance Measures in APR for SSO/CIC&lt;br&gt;Additional Performance: % of households entering at CIC whom Assessment Team Housing Plans are developed for and presented to.</td>
<td>[Actual # of households who have a Housing Plan developed for and presented to them by CIC] divided by [total # of households served by the program during the operating year] x100&lt;br&gt;Source: HMIS Report CoC-APR and program data</td>
<td>&lt;80% 80-89% 90-95% &gt;95%</td>
</tr>
<tr>
<td><strong>2. Project’s Bed Utilization Rate</strong>&lt;br&gt;(PSH ONLY)</td>
<td>Percentage of Adult Persons Entering from an Emergency Shelter or the streets [APRQ15. Prior Living Situation was Emergency Shelter + Place not meant for habitation] divided by [APRQ5a.2. Total Adults Served] x100&lt;br&gt;Source: HMIS Report CoC-APR</td>
<td>&lt;65% 65-79% 80-95% &gt;95%</td>
</tr>
<tr>
<td><strong>3. Participants Enter from Emergency Shelter or Streets</strong>&lt;br&gt;(PSH &amp; RRH ONLY)</td>
<td>Percentage of Adult Participants Entering from an Emergency Shelter or the streets [APRQ15. Prior Living Situation was Emergency Shelter + Place not meant for habitation] divided by [APRQ5a.2. Total Adults Served] x100&lt;br&gt;Source: HMIS Report CoC-APR</td>
<td>&lt;85% 85-89% 90-95% &gt;95%</td>
</tr>
<tr>
<td><strong>4. Percentage Exiting to a Known Destination</strong>&lt;br&gt;N/A if no LEAVERS</td>
<td>Percentage of Persons Exiting to a Known Destination {{[APRQ5a.5. Total Leavers] minus [APRQ23a. + APRQ23b. for Doesn’t Know/Refused and Data Not Collected]}} divided by [APRQ5a.5. Total Leavers] x100&lt;br&gt;Source: HMIS Report CoC-APR</td>
<td>&lt;80% 80-89% 90-95% &gt;95%</td>
</tr>
<tr>
<td><strong>5. Adult Participants Employed at Exit</strong>&lt;br&gt;(PSH &amp; RRH ONLY)</td>
<td>Percentage of Adults Employed at Exit [APRQ17 Adults w/earned income at exit] divided by [APRQ5a.6. Total Adult Leavers] x100&lt;br&gt;Source: HMIS Report CoC-APR</td>
<td>&lt;20% 20-24% 25-30% &gt;30%</td>
</tr>
<tr>
<td>PROJECT PERFORMANCE &amp; OPERATION</td>
<td>Explanation of Rating Factor</td>
<td>Points</td>
</tr>
<tr>
<td>---------------------------------</td>
<td>-----------------------------</td>
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</tr>
<tr>
<td><strong>6. Participants Remain in PSH 12 months or longer (PSH ONLY)</strong></td>
<td>Percentage of Persons whose Length of Participation in PSH is 12 Months or longer [APRQ22a1.: Sum Person Count in Rows from 366 days to more than 1825 days] divided by [APRQ5a.1. Total Persons Served] x100</td>
<td>&lt;80%</td>
</tr>
<tr>
<td><strong>COC SYSTEM PERFORMANCE &amp; AREAS OF FOCUS OR STRATEGIC PLANNING</strong></td>
<td><strong>Explanation of Rating Factor</strong></td>
<td><strong>Points</strong></td>
</tr>
<tr>
<td><strong>7. HUD CoC System Performance Measures (SPM) Metric 2 – The Extent to which Persons who Exit Homelessness to Permanent Housing Destinations Return to Homelessness (PSH &amp; RRH ONLY)</strong></td>
<td>• SPM Metric 2b.2: Returns to SO, ES, SH, TH, and PH projects within 2 years after exits to permanent housing destinations. <em>Source: HMIS Report 0701 – Results are given as both a number of returns and a percent of returns based on the total exits 2 years prior.</em></td>
<td>RRH &gt;20%</td>
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<tr>
<td></td>
<td>RRH &gt;20%</td>
<td>RRH 11-20%</td>
</tr>
<tr>
<td></td>
<td>PSH &gt;15%</td>
<td>PSH 7.6-15%</td>
</tr>
<tr>
<td><strong>8a. – 8f. HUD CoC System Performance Measures (SPM) Metric 4 – Employment and Income Growth for Homeless Persons in CoC Program-funded Projects (PSH &amp; RRH ONLY)</strong></td>
<td><strong>Explanation of Rating Factor</strong></td>
<td><strong>Points</strong></td>
</tr>
<tr>
<td>8d. – 8f. (Metrics 4.4, 4.5, and 4.6) are N/A if no LEAVERS</td>
<td>• SPM Metric 4.1: Change in employment income during the reporting period for system stayers</td>
<td>Positive and No Change</td>
</tr>
<tr>
<td>COC SYSTEM PERFORMANCE &amp; AREAS OF FOCUS OR STRATEGIC PLANNING</td>
<td>Explanation of Rating Factor</td>
<td>Points</td>
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<td>-------------------------------------------------------------</td>
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</tbody>
</table>
| 9-RRH. and 9-PSH. HUD CoC System Performance Measures (SPM) Metric 7b.1 and 7b.2 -- Successful Placement in or Retention of Permanent Housing (SSO excluded) | • SPM Metric 7b.1: RRH ONLY Change in exits to permanent housing destinations Note: Deceased are excluded.  
• SPM Metric 7b.2: PSH ONLY Change in exit to or retention of permanent housing Note: Deceased are excluded.  
Source: HMIS Report CoC-APR - Results are given as a percentage showing success in both current and prior years and based on calculations used in Measure 1-RRH and 1-PSH. | Negative Change | Positive and No Change | Points |
| 10. HUD CoC Focus on Accessing Mainstream Benefits (PSH & RRH ONLY) % of Adult Participants with 1+ Sources of Non-Cash Income at Exit N/A if no LEAVERS | [# of adult participants with 1+Source of non-cash benefit at exit] divided by [# of all adult leavers] x100 from APRQ20b. & APRQ5a.6.  
Source: HMIS Report CoC-APR | <41% | 41-61% | 62-85% | >85% | Points |
| 11a. HUD CoC Performance and Strategic Planning Objectives – Obj. 1 Ending Chronic Homelessness % of Chronically Homeless Households Served | [# of households with one or more CH persons served by project] divided by [total # of households served by project] x100 from APRQ26a. & APRQ8a.  
Source: HMIS Report CoC-APR | <26% | 26-50% | 51-75% | >75% | Points |
| 11b. HUD CoC Performance and Strategic Planning Objectives – Obj. 1 Ending Chronic Homelessness (PSH ONLY) PSH Bed Prioritization/Dedication for CH Participants (i.e., Project follows HUD Notice CPD-14-012.) | % of beds prioritized or dedicated for CH participants  
Source: Project Application | 0-49% | 50-74% | 75-99% | 100% | Points |
| 12. HUD CoC Performance and Strategic Planning Objectives – Obj. 2 Ending Homelessness Among Households with Children and Ending Youth Homelessness | Increase Progress Towards Ending Homelessness Among Households with Children and Ending Youth Homelessness: Project is dedicated to serving 100% of this Opening Doors’ target population.  
Source: Project Application | NO | YES | Points |
| 13. HUD CoC Performance and Strategic Planning Objectives – Obj. 3 Ending Veterans Homelessness | Increase Progress Towards Ending Veteran Homelessness: Project is dedicated to serving 100% of this Opening Doors’ target population.  
Source: Project Application | NO | YES | Points |
<table>
<thead>
<tr>
<th><strong>HMIS PERFORMANCE</strong></th>
<th><strong>Explanation of Rating Factor</strong></th>
<th><strong>Points</strong></th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>14. HMIS Performance Measure:</strong> Project Accountability – Maintain high levels of Data Completeness (DV excluded)</td>
<td>Rating of data completeness – 22 HUD data elements assessed (13 UDE + 5 Additional + 4 Homeless Situation) <em>Source: HMIS Report 0260</em></td>
<td>&lt;88% 88-94.99% 95-98.99% &gt;99%</td>
</tr>
<tr>
<td><strong>15. HMIS Data Sharing</strong></td>
<td>Project Applicant and Subrecipients have signed or agreed to sign the CoC’s data sharing agreement. <em>Source: Collaborative Applicant/LSA HMIS Records</em></td>
<td>NO YES</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th><strong>FINANCIAL EFFICIENCY &amp; ACCOUNTABILITY</strong></th>
<th><strong>Explanation of Rating Factor</strong></th>
<th><strong>Points</strong></th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>16-RRH. Cost per PH Exit – RRH projects</strong></td>
<td>RRH: Grant dollars awarded/PH Exits (This calculation is based on the number # of households exiting to PH using avg. hh size.) <em>Source: Project Applicant Financial Records and HMIS Report CoC-APR</em></td>
<td>&gt;$6,750 $4,501-6,750 $2,250-4,500 &lt;$2,250</td>
</tr>
<tr>
<td><strong>16-PSH. Cost per PH Success – PSH projects</strong></td>
<td>PSH: Grant dollars awarded/PH Success (This calculation is based on the number # of households achieving housing stability (i.e., retention or exit to PH) using avg. hh size.) <em>Source: Project Applicant Financial Records and HMIS Report CoC-APR</em></td>
<td>&gt;$9,000 $6,001-9,000 $3,000-6,000 &lt;$3,000</td>
</tr>
<tr>
<td><strong>16-SSO. Cost per PH Success – SSO projects</strong></td>
<td>SSO/CIC: Grant dollars awarded/Housing Plan Success (This calculation is based on the # of hh with housing plan from Measure 1-SSO.) <em>Source: Project Applicant Financial &amp; Participant Records and HMIS Report CoC-APR</em></td>
<td>&gt;$2,500 $1,626-2,500 $750-1,625 &lt;$750</td>
</tr>
<tr>
<td><strong>17. Percentage of Grant Award for Housing</strong></td>
<td>[Housing Dollars divided by Annual Renewal Amount] x100 <em>Source: GIW</em></td>
<td>&lt;50% 50-69% 70-90% &gt;90%</td>
</tr>
<tr>
<td><strong>18. Funds Recaptured for Last Ending Operating Year</strong></td>
<td>Percentage of Funds Recaptured for Last Ending Operating Year out of Total Grant Award <em>Source: Project Applicant Financial Records</em></td>
<td>&gt;25% 10-24% 5-9% &lt;5%</td>
</tr>
<tr>
<td>PROJECT APPROACH &amp; COORDINATION</td>
<td>Explanation of Rating Factor</td>
<td>Points</td>
</tr>
<tr>
<td>----------------------------------</td>
<td>-------------------------------</td>
<td>--------</td>
</tr>
<tr>
<td>19. Housing First Approach (Low Barrier)</td>
<td>Project quickly moves participants into PH. Project ensures participants are not screened out for: “having too little or no income; active or history of substance abuse; having a criminal record with exceptions for state-mandated restrictions; and history of domestic violence.” Project does not terminate participants for: “failure to participate in supportive services; failure to make progress on a service plan; loss of income or failure to improve income; being a victim of domestic violence; and any other activity not covered in a lease agreement typically found in the project’s geographic area.” Source: Project Practices, Standards, and Key Elements Survey &amp; Project Application</td>
<td>NO</td>
</tr>
<tr>
<td>20. Project Considers Severity of Needs Experienced by Program Participants</td>
<td>CIC assessment team considers VI-SPDAT score (i.e., severity of needs) in making referrals to CoC project.</td>
<td>NO</td>
</tr>
<tr>
<td>21. Participation in Coordinated Intake</td>
<td>Project receives and houses referrals from Coordinated Intake Center Source: Project Application</td>
<td>NO</td>
</tr>
<tr>
<td>22. Project Applicant and Subrecipients are active participants in CoC meetings/process</td>
<td>Project Applicant and Subrecipients have participated in more than 60% of all Operating Cabinet and full CoC meetings. Source: Meeting Minutes</td>
<td>NO</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>PROJECT PRACTICES, STANDARDS, &amp; KEY ELEMENTS</th>
<th>Explanation of Rating Factor</th>
<th>Points</th>
</tr>
</thead>
</table>
| 23. Project Practices, Standards, and Key Elements | Project operates using best practices, standards, and key elements in accordance with federal and local policies or standards.  
- PSH (5 statements @ 2 points each)  
- RRH (10 statements @ 1 point each)  
- CIC (10 statements @ 1 point each)  
Source: Project Practices, Standards, and Key Elements Survey | (See explanation of scoring in adjacent column.) |
<table>
<thead>
<tr>
<th>PARTICIPATION IN COC TRAININGS &amp; EVENTS</th>
<th>Explanation of Rating Factor</th>
<th>Points</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>24. Addressing the Needs of Victims of Domestic Violence, Dating Violence, Sexual Assault, and Stalking</strong></td>
<td>Provider participates in annual training that addresses best practices in serving survivors of domestic violence, dating violence, sexual assault, and stalking. <em>Source: Training Attendance Sheet</em></td>
<td>NO</td>
</tr>
<tr>
<td><strong>25. Addressing the Needs of LGBT</strong></td>
<td>Provider participates in annual training about how to effectively implement the <em>Equal Access to Housing in HUD Programs Regardless of Sexual Orientation or Gender Identity</em>, including the <em>Equal Access in Accordance with an Individual’s Gender Identity in Community Planning and Development Programs</em>. <em>Source: Training Attendance Sheet</em></td>
<td>NO</td>
</tr>
<tr>
<td><strong>26. Addressing Racial Disparities in Homelessness</strong></td>
<td>Provider participates in CoC’s annual assessment on whether there are racial disparities in the provision or outcome of homeless assistance and participates in any action steps or trainings to address any identified disparities. <em>Source: Training Attendance Sheet</em></td>
<td>NO</td>
</tr>
</tbody>
</table>
## Winston-Salem/Forsyth County Continuum of Care
Local Project Application Threshold Review for Project Applicants and Subrecipients

**Agency:**

**Project:**

<table>
<thead>
<tr>
<th><strong>Criterion</strong></th>
<th><strong>Yes</strong></th>
<th><strong>No</strong></th>
<th><strong>N/A</strong></th>
</tr>
</thead>
<tbody>
<tr>
<td>Application is complete and accurate, including required attachments</td>
<td></td>
<td></td>
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<tr>
<td>Match documentation was submitted for prior year</td>
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<tr>
<td>Quarterly Financial Drawdowns/Spend Rate/Funds Recaptured Reviewed</td>
<td></td>
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<tr>
<td>APR filed on time and e-snaps APR matches HMIS APR</td>
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<tr>
<td>No unresolved HUD Monitoring Findings on grant-funded project</td>
<td></td>
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<tr>
<td>Has documentation of having served HUD-eligible homeless persons or families, through CoC-eligible activities during the twelve months prior to the deadline stated in the Request for Proposals</td>
<td></td>
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<tr>
<td>Proposes an eligible activity for an eligible homeless population, pursuant to HUD requirements (including eligibility under the NOFA)</td>
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<tr>
<td>Is an eligible contractor for federal funds per <a href="https://www.sam.gov/">https://www.sam.gov/</a>, has a current tax exempt status as verified by the IRS and does not owe any overdue tax debts, as documented on IRS 990 submissions to the IRS</td>
<td></td>
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<tr>
<td>Does not propose to use HUD funds to supplant current funding</td>
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<tr>
<td>Identified matching funds prior to application submission</td>
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<tr>
<td>Has satisfactory organizational status, experience and capacity to submit, implement and operate the proposed project, as determined by the City of Winston-Salem, and has submitted all required organizational documents (see below)</td>
<td></td>
<td></td>
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</tr>
<tr>
<td>Submitted authorization to apply for CoC Funding</td>
<td></td>
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<tr>
<td>Submitted most recent IRS 990, as submitted to the IRS</td>
<td></td>
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<tr>
<td>Submitted most recent audit report</td>
<td></td>
<td></td>
<td></td>
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<tr>
<td>Submitted by-laws</td>
<td></td>
<td></td>
<td></td>
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<tr>
<td>Submitted Articles of Incorporation</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Submitted IRS 501(c)3 designation letter, with status in place for at least one year prior to application deadline</td>
<td></td>
<td></td>
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<tr>
<td>Submitted current board roster</td>
<td></td>
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<tr>
<td>Submitted copies of budgets for last year, current year and next year (if available)</td>
<td></td>
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<tr>
<td>Submitted copies of Code of Conduct, Personnel Policies, Procurement Policies, and Accounting Procedures for the Organization (as applicable)</td>
<td></td>
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</tbody>
</table>

**Explanation for N/A items:**

________________________________________

**Review completed by (print and sign name):**

________________________________________

**Date:**

________________________
City of Winston-Salem
HUD Continuum of Care Program
2018 New Project SCORECARD

Agency or Agencies: __________________________________________

Program or Project Name: ___________________________________

NOTE TO PANEL: ONLY THE NEW PROJECTS ARE TO BE SCORED. PLEASE BE SURE TO COMPLETE ONE OF THESE SCORECARDS FOR EACH OF THE NEW PROJECTS. THE RENEWAL AND EXPANSION PROJECTS WILL NOT BE SCORED BY THE PANEL BUT WILL HAVE PERFORMANCE SCORES CALCULATED BY STAFF.

Section numbers below refer to sections of the application form.

The scoring guidance provided for each item is just a guide. Within each item, panel members may use “in-between” numbers, including decimals, to indicate gradations of scoring, up to the maximum points available for each item.

<table>
<thead>
<tr>
<th>SCORING CHART</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total Possible Points = 100</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Section 1: ORGANIZATION INFORMATION (NOT SCORED)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Section 2: PROJECT SUMMARY</td>
</tr>
<tr>
<td>4 Points Maximum</td>
</tr>
<tr>
<td>Scoring Criteria</td>
</tr>
<tr>
<td>Points Available</td>
</tr>
<tr>
<td>Points Awarded</td>
</tr>
</tbody>
</table>

Is the project summary complete and does it give a concise but complete picture of the proposal? 4

<table>
<thead>
<tr>
<th>Section 3: ORGANIZATIONAL CAPACITY</th>
</tr>
</thead>
<tbody>
<tr>
<td>27 Points Maximum</td>
</tr>
<tr>
<td>Scoring Criteria</td>
</tr>
<tr>
<td>Points Available</td>
</tr>
<tr>
<td>Points Awarded</td>
</tr>
</tbody>
</table>

A Mission—Does the project support the mission of the organization?

3 points—clearly defined connection to mission
1 point— the project may have potential to support the mission
0 points—this project does not support the agency’s mission

B Experience—Will the experience of the organization contribute to the project success?

6 points—clearly states relevant experiences and length of time
3 points--agency can do it, with training and assistance
0 points—it isn’t clear there’s a way for them to do this project successfully

C Structure—Are organizational structure and human resources appropriate to support the project?

6
<table>
<thead>
<tr>
<th>Points</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>4</td>
<td>Clearly describes strong structure</td>
</tr>
<tr>
<td>3</td>
<td>Agency is making slight adjustments to make it possible</td>
</tr>
<tr>
<td>2</td>
<td>Agency needs to make a major change in structure/staff</td>
</tr>
<tr>
<td>1</td>
<td>Agency probably would need outside help; questionable</td>
</tr>
<tr>
<td>0</td>
<td>It isn’t clear they can get organized to do it</td>
</tr>
</tbody>
</table>

**Capacity and timing**—Does the organization have what is needed to start and finish the project in a timely and effective manner?

<table>
<thead>
<tr>
<th>Points</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>6</td>
<td>Clearly has the capacity to succeed &amp; in a timely manner</td>
</tr>
<tr>
<td>4</td>
<td>Agency can do it &amp; do it on time, but could use a more clearly stated plan</td>
</tr>
<tr>
<td>2</td>
<td>Need more information to tell if they can do it</td>
</tr>
<tr>
<td>1</td>
<td>Agency would need to hire new/different staff or consultants to do it; timing not clear</td>
</tr>
<tr>
<td>0</td>
<td>It isn’t clear there’s a way for them to do this project successfully &amp; on time</td>
</tr>
</tbody>
</table>

**Collaboration**—Will collaboration contribute to project success?

<table>
<thead>
<tr>
<th>Points</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>6</td>
<td>Clearly states project is part of a collaborative initiative</td>
</tr>
<tr>
<td>4</td>
<td>References being part of a collaborative initiative, but not clear the degree they’re invested in the collaborative effort</td>
</tr>
<tr>
<td>2</td>
<td>Describes working with some other organizations, but not clear it is part of a collaborative effort</td>
</tr>
<tr>
<td>1</td>
<td>Just describes referrals between agencies and/or homeless council meeting attendance</td>
</tr>
<tr>
<td>0</td>
<td>Not part of a collaboration and referrals not even clear</td>
</tr>
</tbody>
</table>

**TOTAL CAPACITY POINTS**

<table>
<thead>
<tr>
<th>Points</th>
<th>Maximum</th>
</tr>
</thead>
<tbody>
<tr>
<td>6</td>
<td>6</td>
</tr>
</tbody>
</table>

**Section 4: STRATEGIC PRIORITY**—Does the project help the community meet strategic objectives? (see Appendix 1 of application)

<table>
<thead>
<tr>
<th>Scoring Criteria</th>
<th>Points Available</th>
<th>Points Awarded</th>
</tr>
</thead>
<tbody>
<tr>
<td>A Need—Does the proposal establish the need and potential benefits?</td>
<td>5</td>
<td>5</td>
</tr>
<tr>
<td></td>
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<tr>
<td>---</td>
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</tr>
<tr>
<td>B</td>
<td>Strategies—Is the proposal consistent with the strategies listed in Exhibit 1 of the application? Applicants are to organize their response using the 6 Roman numerals in Exhibit 1 to make it easy to score.</td>
<td></td>
</tr>
<tr>
<td></td>
<td>5 points—used all strategic elements from Exhibit 1</td>
<td></td>
</tr>
<tr>
<td></td>
<td>3 points—used some elements of Exhibit 1</td>
<td></td>
</tr>
<tr>
<td></td>
<td>0 points—used no elements of Exhibit 1</td>
<td></td>
</tr>
<tr>
<td>C</td>
<td>Performance Measures</td>
<td></td>
</tr>
<tr>
<td></td>
<td>5 points--Indicated 2 measures with target # and %</td>
<td></td>
</tr>
<tr>
<td></td>
<td>4 points--indicated at least measure</td>
<td></td>
</tr>
<tr>
<td></td>
<td>0 points—failure to describe measures</td>
<td></td>
</tr>
<tr>
<td>D</td>
<td>Performance Results</td>
<td></td>
</tr>
<tr>
<td></td>
<td>5 points—had successful performance on 2 goals</td>
<td></td>
</tr>
<tr>
<td></td>
<td>4 points—had success on at least 1 goal</td>
<td></td>
</tr>
<tr>
<td></td>
<td>1 point—described goals, but appears not to know results</td>
<td></td>
</tr>
<tr>
<td></td>
<td>0-points—no clearly measured goals</td>
<td></td>
</tr>
<tr>
<td>E</td>
<td>HMIS Data</td>
<td></td>
</tr>
<tr>
<td></td>
<td>4 points—agency participates in HMIS (or is a domestic violence agency) and has entered client records in the last year</td>
<td></td>
</tr>
<tr>
<td></td>
<td>0 points-agency does not participate in HMIS and is not a domestic violence agency</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Supplemental Questionnaire—</td>
<td></td>
</tr>
<tr>
<td></td>
<td>5 points—applicant completed Supplemental Questionnaire in Exhibit 2 of the application</td>
<td></td>
</tr>
<tr>
<td></td>
<td>3 points—Supplemental Questionnaire partially completed</td>
<td></td>
</tr>
<tr>
<td></td>
<td>0 points—applicant did not complete Supplemental Questionnaire at all</td>
<td></td>
</tr>
<tr>
<td>TOTAL STRATEGIC POINTS</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Section 5: PROJECT APPROACH AND DESIGN</td>
<td>21 Points Maximum</td>
<td></td>
</tr>
<tr>
<td>Scoring Criteria</td>
<td>Points Available</td>
<td>Points Awarded</td>
</tr>
<tr>
<td>A</td>
<td>Coordinated Intake and Assessment</td>
<td>6</td>
</tr>
<tr>
<td></td>
<td>6 points—project will serve households who are assessed</td>
<td></td>
</tr>
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<td></td>
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<td>---</td>
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</tr>
<tr>
<td>through the Community Intake Center (coordinated Intake and Assessment)</td>
<td></td>
<td></td>
</tr>
<tr>
<td>0 points—no participation indicated</td>
<td></td>
<td></td>
</tr>
<tr>
<td>B</td>
<td>Services—Are services appropriate to help participants meet the objectives of the funding program? See below for ways to get points:</td>
<td></td>
</tr>
<tr>
<td></td>
<td>B.1 (3 points)—describes type, frequency and duration of services, as well as a follow-up plan and all appear to be appropriate and sufficient to meet needs and to succeed on performance measures; services are available and housing is not conditioned on participation; housing is not conditioned on sobriety</td>
<td>6</td>
</tr>
<tr>
<td></td>
<td>B.2 (3 points)—Exhibit 4, attached to the application, is completed with a predominance of affirmative answers</td>
<td></td>
</tr>
<tr>
<td>C</td>
<td>Housing First—Is the project based on Housing First or other best practices?</td>
<td>6</td>
</tr>
<tr>
<td></td>
<td>1 point for each affirmative response</td>
<td></td>
</tr>
<tr>
<td>D</td>
<td>Duplication—Does the proposed project duplicate services?</td>
<td>3</td>
</tr>
<tr>
<td></td>
<td>3 points—clearly not a duplication or if a duplication, service is provided as part of a team/collaborative effort</td>
<td></td>
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<tr>
<td></td>
<td>2 points—some duplication, but focuses on a specific subpopulation that other agencies don’t serve</td>
<td></td>
</tr>
<tr>
<td></td>
<td>1 point—good case made for the service, but it is clearly a duplication of services</td>
<td></td>
</tr>
<tr>
<td></td>
<td>0 points—duplication of services and no case made to support it</td>
<td></td>
</tr>
</tbody>
</table>

**TOTAL QUALITY POINTS**
### Section 6: COST EFFECTIVENESS

<table>
<thead>
<tr>
<th>Scoring Criteria</th>
<th>Points Available</th>
<th>Points Awarded</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>A</strong> CoC Proposed Project Budget/Funds Requested</td>
<td></td>
<td>6</td>
</tr>
<tr>
<td>6 points—lists all the activities and the funds requested and the budget is attached</td>
<td></td>
<td></td>
</tr>
<tr>
<td>0 points—does not list all the activities or funds requested and/or the budget is not attached</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>B</strong> Matching Funds—Does the project meet or exceed the 25% match requirement?</td>
<td></td>
<td>6</td>
</tr>
<tr>
<td>6 points—fills out all information and match is at least 25%</td>
<td></td>
<td></td>
</tr>
<tr>
<td>0 points—information missing and/or match less than 25%</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>C</strong> Average Cost</td>
<td></td>
<td>4</td>
</tr>
<tr>
<td>4 points—all information is provided</td>
<td></td>
<td></td>
</tr>
<tr>
<td>0 points—all information is not provided</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>D</strong> Sustainability—is a sustainability plan described?</td>
<td></td>
<td>3</td>
</tr>
<tr>
<td>3 points—a plan is described and appears to be reasonable</td>
<td></td>
<td></td>
</tr>
<tr>
<td>0 points—a reasonable plan is not described</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

**TOTAL COST EFFECTIVENESS POINTS**

**TOTAL POINTS**

Additional Comments:

**THIS PROPOSAL HAS BEEN REVIEWED AND SCORED BY:**

<table>
<thead>
<tr>
<th>Name</th>
<th>Date</th>
</tr>
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<tbody>
<tr>
<td></td>
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<tr>
<td>---------</td>
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</tr>
<tr>
<td>NA-HMIS</td>
<td>5402</td>
</tr>
</tbody>
</table>

### Applicant/Subrecipients

- **City of W-S**: United Way, Bethesda Center & HAWS
- **Bethesda Center & HAWS**

### Project Name

**Homeless Management Information System 2**
- Community Intake Center
- Community Intake Center 2

**CPHS SPC**

#### ESR Shelter Plus Care (PRA 2009) (aka Fifth St. II w/ PRA 2009 in name)

- Experiment in Self-Reliance

#### ESR Shelter Plus Care PRA 2 (2011) (aka 5th St. II w/o PRA 2009 in name)

- Experiment in Self-Reliance

#### Veterans Shelter Plus Care (2010)

- Experiment in Self-Reliance

#### Shelter Plus Care – Fifth Street (2004)

- Experiment in Self-Reliance

#### Shelter Plus Care 3 (2006) (aka PSH 2 and formerly SPCC and SPCC)

- Experiment in Self-Reliance

#### Shelter Plus Care 1 (2001) (aka PSH 1 and formerly HIV Shelter Plus Care (1996), SPCC, SPCC)

- Experiment in Self-Reliance

#### BC-PSH

- Experiment in Self-Reliance

### ESR-PSH Case Management (aka NC-SDS, RRH, PSH & Reach w/o ROOF or SSVF)

- Experiment in Self-Reliance

### FAST (Families Accessing Support Team) Housing

- Experiment in Self-Reliance

### Rapid Response Housing

- Experiment in Self-Reliance

### GIW No

<table>
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<tr>
<th>7</th>
<th>8</th>
<th>12</th>
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<th>11</th>
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</thead>
</table>

#### GHW Performance & Operation

- Project Performance & Operation
- CCO Focus or Strategic Planning

- Focus on Key Indicators
- Client Counts
- Total # of Clients Served (Adults + Children) (APR Qsa.1.)
- Total # of Adults Served (APR Qsa.2.)
- Total # of Households Served (APR Qba.1.)
- Total # of Clients Exiting Program - Leavers (Adults + Children) (APR Qsa.3.)

#### Project Performance & Operation

- 1-RH | 1-PSH | 1-SSO | APR Housing/Additional Per Measure
- 2 Bed Utilization (Sources: HIC and/or APR annual avg.)
- 3 Participants Enter from ES or Street
- 4 Exit to Known Destination
- 5 Adults Employed at Exit
- 6 Participants Remain in PSH 12 mos. or more

### GHW System Performance & Areas of Focus or Strategic Planning

- COC System Performance & Areas of Focus or Strategic Planning
- Project Performance & Operation
- CCO Focus or Strategic Planning

#### 7 retorno

- N/A
- N/A
- N/A
- N/A
- N/A
- 0.00%
- N/A
- N/A
- N/A
- N/A
- N/A
- 0.00%
- N/A
- N/A
- 13.13%
- N/A
- N/A

#### 8a employ income stayers

- N/A
- N/A
- N/A
- N/A
- N/A
- N/A
- 0.00%
- 0.00%
- N/A
- N/A
- N/A
- 0.00%
- N/A
- N/A
- N/A
- N/A
- N/A

#### 8b non-employ income stayers

- N/A
- N/A
- N/A
- N/A
- N/A
- 0.00%
- 0.00%
- 0.00%
- N/A
- N/A
- N/A
- 0.00%
- N/A
- N/A
- N/A
- N/A
- N/A

#### 8c total income stayers

- N/A
- N/A
- N/A
- N/A
- N/A
- N/A
- N/A
- N/A
- N/A
- N/A
- N/A
- N/A
- N/A
- N/A
- N/A
- N/A
- N/A

#### 9d employ income leavers

- N/A
- N/A
- N/A
- N/A
- N/A
- N/A
- N/A
- N/A
- N/A
- N/A
- N/A
- N/A
- N/A
- N/A
- N/A
- N/A
- N/A

#### 9e non-employ income leavers

- N/A
- N/A
- N/A
- N/A
- N/A
- N/A
- N/A
- N/A
- N/A
- N/A
- N/A
- N/A
- N/A
- N/A
- N/A
- N/A
- N/A

#### 9f total income leavers

- N/A
- N/A
- N/A
- N/A
- N/A
- N/A
- N/A
- N/A
- N/A
- N/A
- N/A
- N/A
- N/A
- N/A
- N/A
- N/A
- N/A

#### 9 RH/PSH, PH placement/retention

- N/A
- N/A
- N/A
- N/A
- N/A
- 0.00%
- 100.00%
- 100.00%
- 0.00%
- N/A
- N/A
- N/A
- N/A
- N/A
- N/A
- N/A
- N/A

#### 10 mainstream benefits

- N/A
- N/A
- N/A
- N/A
- N/A
- N/A
- N/A
- N/A
- N/A
- N/A
- N/A
- N/A
- N/A
- N/A
- N/A
- N/A
- N/A

#### 11a % CH served by HM

- 38.81%
- 38.81%
- 34.21%
- 66.67%
- 0%
- 100.00%
- 100.00%
- 56.00%
- N/A
- N/A
- N/A
- N/A
- N/A
- N/A
- N/A
- N/A
- N/A

#### 11b CH bed prioritized/dedicated

- N/A
- N/A
- N/A
- 100%
- 100%
- 100%
- 100%
- 100%
- 100%
- N/A
- N/A
- N/A
- N/A
- N/A
- N/A
- N/A
- N/A
- N/A

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**Attachment 1E-1. Objective Criteria-Rate, Rank, Review, and Selection Criteria, Page 21**
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<tbody>
<tr>
<td>12 serve 100% youth/families with kids</td>
<td>NO</td>
<td>NO</td>
<td>NO</td>
<td>NO</td>
<td>NO</td>
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<tr>
<td>13 serve 100% veterans</td>
<td>NO</td>
<td>NO</td>
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<td>NO</td>
<td>NO</td>
<td>NO</td>
<td>YES</td>
<td>NO</td>
<td>NO</td>
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<td>NO</td>
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<td>NO</td>
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<td>NO</td>
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<tr>
<td>HMIS PERFORMANCE</td>
<td>14 hmis 4q</td>
<td>99.38%</td>
<td>99.38%</td>
<td>99.52%</td>
<td>95.16%</td>
<td>100.00%</td>
<td>98.33%</td>
<td>100.00%</td>
<td>100.00%</td>
<td>98.30%</td>
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<td>100.00%</td>
<td>99.03%</td>
<td>98.52%</td>
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<td>15 hmis data sharing</td>
<td>YES</td>
<td>YES</td>
<td>YES</td>
<td>YES</td>
<td>YES</td>
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<td>YES</td>
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<tr>
<td>FINANCIAL EFFICIENCY &amp; ACCOUNTABILITY</td>
<td>16 RRH/PSH/SSS. Cost per PH Exit or Success</td>
<td>$498.05</td>
<td>$498.05</td>
<td>$3,494.82</td>
<td>$7,303.33</td>
<td>$5,990.50</td>
<td>$7,299.33</td>
<td>$7,319.44</td>
<td>$8,266.29</td>
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<td>$7,242.72</td>
<td>$14,583.92</td>
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<td>17 % of $ for housing</td>
<td>0%</td>
<td>0%</td>
<td>0%</td>
<td>66%</td>
<td>94%</td>
<td>94%</td>
<td>94%</td>
<td>95%</td>
<td>94%</td>
<td>68%</td>
<td>94%</td>
<td>43%</td>
<td>36%</td>
<td>91%</td>
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<td>18 Recaptured $</td>
<td>9%</td>
<td>3%</td>
<td>N/A</td>
<td>52%</td>
<td>27%</td>
<td>3%</td>
<td>7%</td>
<td>31%</td>
<td>92%</td>
<td>73%</td>
<td>N/A</td>
<td>0%</td>
<td>3%</td>
<td>N/A</td>
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<td>PROJECT APPROACH &amp; COORDINATION</td>
<td>19 housing first</td>
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<td>YES</td>
<td>YES</td>
<td>YES</td>
<td>YES</td>
<td>YES</td>
<td>YES</td>
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<td>YES</td>
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<td>20 Severity of Participants’ Needs</td>
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<td>YES</td>
<td>YES</td>
<td>YES</td>
<td>YES</td>
<td>YES</td>
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<td>YES</td>
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<tr>
<td>21 Participates in coordinated intake</td>
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<td>YES</td>
<td>YES</td>
<td>YES</td>
<td>YES</td>
<td>YES</td>
<td>YES</td>
<td>YES</td>
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<td>YES</td>
<td>YES</td>
<td>YES</td>
<td>YES</td>
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<tr>
<td>22 active in CoC (60% of 7 to 11 meetings)</td>
<td>YES</td>
<td>YES</td>
<td>YES</td>
<td>YES</td>
<td>YES</td>
<td>YES</td>
<td>YES</td>
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<td>YES</td>
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<tr>
<td>PROJECT PRACTICES, STANDARDS, &amp; KEY ELEMENTS</td>
<td>23 project uses best practices, standards, and key elements</td>
<td>YES (all 10)</td>
<td>YES (all 10)</td>
<td>YES (all 5)</td>
<td>YES (all 5)</td>
<td>YES (all 5)</td>
<td>YES (all 5)</td>
<td>YES (all 5)</td>
<td>YES (all 5)</td>
<td>YES (all 5)</td>
<td>YES (all 10)</td>
<td>YES (all 10)</td>
<td>YES (all 10)</td>
<td>YES (all 10)</td>
<td>YES (all 10)</td>
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<tr>
<td>PARTICIPATION IN CoC TRAININGS &amp; EVENTS</td>
<td>24 Addressing the Needs of Victims of Domestic Violence, Dating Violence, Sexual Assault, and Stalking</td>
<td>N/A</td>
<td>NO</td>
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<td>NO</td>
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<tr>
<td>25 Addressing the Needs of LGBT</td>
<td>N/A</td>
<td>NO</td>
<td>NO</td>
<td>YES</td>
<td>YES</td>
<td>YES</td>
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<td>YES</td>
<td>YES</td>
<td>NO</td>
<td>YES</td>
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<tr>
<td>26 Addressing Racial Disparities in Homelessness</td>
<td>N/A</td>
<td>YES</td>
<td>YES</td>
<td>YES</td>
<td>YES</td>
<td>YES</td>
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<td>N/A due to Project Type</td>
<td>N/A due to No Leavers or No Clients Reported</td>
<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
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| Attachment 1E-1. Objective Criteria-Rate, Rank, Review, and Selection Criteria, Page 22
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<td>5038</td>
<td>5040</td>
<td>1106</td>
<td>7176</td>
<td>1159</td>
<td>1158</td>
<td>7176</td>
<td>1160</td>
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**Objective Criteria-Rate, Rank, Review, and Selection Criteria**

**Threshold Review**

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<td>PASS</td>
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<td>PASS</td>
<td>PASS</td>
<td>PASS</td>
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</tr>
</tbody>
</table>

**Client Counts**

- Total # of Clients Served (Adults + Children) (APR Q7): 331
- Total # of Adults Served (APR Q7): 223
- Total # of Households Served (APR Q9): 201
- Total # of Clients Exiting Program - Leavers (Adults + Children) (APR Q7): 323

**Project Performance & Operation**

1. RRH/1-PSH/1-SSO. APR Housing/Additional Perf Measure

<table>
<thead>
<tr>
<th>1-RRH/1-PSH/1-SSO. APR Housing/Additional Perf Measure</th>
<th>Housing/Additional Perf Measure</th>
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<tbody>
<tr>
<td>6</td>
<td>6</td>
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</tbody>
</table>

2. Bed Utilization (Sources: HIC and/or APR annual avg.)

| 2 Bed Utilization (Sources: HIC and/or APR annual avg.) | 3 | 2 | 3 | 3 | 1 | 1 | 1 | N/A | N/A | N/A | N/A | N/A | N/A |

3. Participants Enter from ES or Street

| 3 Participants Enter from ES or Street | N/A | N/A | 0 | 3 | 0 | 3 | 3 | 3 | 2 | N/A | 3 | 3 | 1 | N/A |

4. Exit to Known Destination

| 4 Exit to Known Destination | 3 | 3 | 3 | N/A | N/A | 3 | 3 | 3 | N/A | 3 | 3 | 3 | N/A |

5. Adults Employed at Exit

| 5 Adults Employed at Exit | N/A | N/A | 0 | 0 | N/A | N/A | 0 | 0 | N/A | 2 | 2 | 0 | N/A |

6. Participants Remain in PSH 12 mos. or more

| 6 Participants Remain in PSH 12 mos. or more | N/A | N/A | 0 | 3 | 3 | 3 | 3 | 3 | 0 | N/A | N/A | N/A | N/A |

**COC System Performance & Areas of Focus or Strategic Planning**

| 7 returns | N/A | N/A | 3 | N/A | N/A | N/A | N/A | N/A | 0 | 2 | N/A | N/A | 1 | N/A | N/A |

| 8a employ income stayers | N/A | N/A | N/A | N/A | 1 | 1 | 1 | 1 | 1 | 1 | 1 | N/A | 0 | N/A | N/A |

| 8b non-employ cash income stayers | N/A | N/A | N/A | 0 | 1 | 1 | 1 | 1 | 1 | N/A | 0 | N/A | N/A | N/A | N/A |

| 8c total cash income stayers | N/A | N/A | N/A | 0 | 2 | 2 | 2 | 2 | 2 | N/A | 0 | N/A | N/A | N/A | N/A |

| 8d employ income leavers | N/A | N/A | 1 | N/A | N/A | N/A | 0 | 1 | 1 | N/A | N/A | 1 | N/A | N/A | N/A |
## Objective Criteria-Rate, Rank, Review, and Selection Criteria

### Homeless Management Information System 2

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<tbody>
<tr>
<td>8e non-employ cash leavers</td>
<td>N/A</td>
<td>N/A</td>
<td>0</td>
<td>N/A</td>
<td>N/A</td>
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<tr>
<td>8f total cash income leavers</td>
<td>N/A</td>
<td>N/A</td>
<td>0</td>
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<tr>
<td>9 RRH, PSH, PH placement/retention</td>
<td>N/A</td>
<td>N/A</td>
<td>5</td>
<td>5</td>
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<tr>
<td>10 mainstream benefits</td>
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<td>2</td>
<td>3</td>
<td>N/A</td>
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<td>3</td>
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<td>3</td>
<td>2</td>
<td>2</td>
<td>N/A</td>
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</tr>
<tr>
<td>11a % CH served (# of CH HHH/# of HH served x100)</td>
<td>1</td>
<td>1</td>
<td>1</td>
<td>2</td>
<td>0</td>
<td>3</td>
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<td>3</td>
<td>3</td>
<td>2</td>
<td>N/A</td>
<td>2</td>
<td>1</td>
<td>1</td>
<td></td>
</tr>
<tr>
<td>11b CH bed prioritized/dedicated</td>
<td>N/A</td>
<td>N/A</td>
<td>3</td>
<td>3</td>
<td>3</td>
<td>3</td>
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<td>3</td>
<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
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<td></td>
</tr>
<tr>
<td>12 serve 100% youth/families with kids</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
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<td>0</td>
<td>2</td>
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</tr>
<tr>
<td>13 serve 100% veterans</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
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### HMIS PERFORMANCE

| hmis dq | 6 | 6 | 6 | 4 | 6 | 4 | 6 | 6 | 4 | N/A | 6 | 6 | 4 | N/A |

### FINANCIAL EFFICIENCY & ACCOUNTABILITY

| 16-RRH/16-PSH/16-SSO. Cost per PH Exit or Success | 3 | 3 | 2 | 1 | 2 | 1 | 1 | 1 | 1 | 2 | N/A | 2 | 0 | 0 |
| 17 % of $ for housing | 0 | 0 | 0 | 1 | 3 | 3 | 3 | 3 | 3 | 3 | 1 | 3 | 0 | 3 |
| 18 Recaptured $ | 2 | 3 | N/A | 0 | 0 | 3 | 2 | 0 | 0 | 0 | N/A | 3 | 3 | N/A |

### PROJECT APPROACH & COORDINATION

| 19 housing first | 6 | 6 | 6 | 6 | 6 | 6 | 6 | 6 | 6 | 6 | 6 | 6 | 6 |
| 20 Severity of Participants’ Needs | 6 | 6 | 6 | 6 | 6 | 6 | 6 | 6 | 6 | 6 | 6 | 6 |
| 21 participates in coordinated intake | 6 | 6 | 6 | 6 | 6 | 6 | 6 | 6 | 6 | 6 | 6 | 6 |
| 22 active in CoC | 6 | 6 | 6 | 6 | 6 | 6 | 6 | 6 | 6 | 6 | 6 |

### PROJECT PRACTICES, STANDARDS, & KEY ELEMENTS

| 23 project uses best practices, standards, and key elements | 10 | 10 | 10 | 10 | 10 | 10 | 10 | 10 | 10 | 10 | 10 | 10 |

### PARTICIPATION IN COC TRAININGS & EVENTS

| 24 Addressing the Needs of Victims of Domestic Violence, Dating Violence, Sexual Assault, and Stalking | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 1 | 1 | 0 | 1 | 0 |
| 25 Addressing the Needs of LGBT | 0 | 0 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 0 | 1 | 0 | 0 |
| 26 Addressing Racial Disparities in Homelessness | 1 | 1 | 0 | 1 | 1 | 1 | 1 | 1 | 0 | 0 | 1 | 1 | 1 |

### POINTS EARNED

| POINTS EARNED | 63 | 69 | 78 | 81 | 80 | 84 | 78 | 92 | 75 | 46 | 74 | 78 | 60 | 44 |
| MAX POINTS | 74 | 71 | 104 | 103 | 92 | 92 | 105 | 108 | 108 | 53 | 87 | 99 | 80 | 50 |
| % SCORE | 85.14% | 84.51% | 75.00% | 80.20% | 86.96% | 91.30% | 74.29% | 85.19% | 60.44% | 86.79% | 85.06% | 78.79% | 75.00% | 88.00% |

Attachment 1E-1: Objective Criteria-Rate, Rank, Review, and Selection Criteria, Page 24
## Winston-Salem/Forsyth County Continuum of Care
### 2018 Project Priority Listing as Approved by Rating Panel

<table>
<thead>
<tr>
<th>Rank #</th>
<th>Agency</th>
<th>Status</th>
<th>Project Type</th>
<th>Project Name (HUD CoC Project Name in bold)</th>
<th>Renewal Scorecard Percentage</th>
<th>Annual Renewal Amount</th>
<th>Proposed Amount to be Requested from HUD in FY2018 CoC Application</th>
<th>Change for Reallocation</th>
<th>Tier 1 Split</th>
<th>Cumulative Amount to be Requested</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Bethesda Center, ESR, Family Services, The Salvation Army, United Way, ESR/Samaritan Ministries</td>
<td>Renewal</td>
<td>RRH</td>
<td>Forsyth Rapid Re-housing Collaborative, REACH, Bethesda Center PH Case Management, Experiment in Self-Reliance PH Case Management, Samaritan Ministries PH Case Management, Family Services PH Case Management, Salvation Army WS PH Case Management [ESR-PH Case Management]</td>
<td>78.79%</td>
<td>$742,188</td>
<td>$742,188</td>
<td>$0</td>
<td>$742,188</td>
<td></td>
</tr>
<tr>
<td>2</td>
<td>Bethesda Center, ESR, The Salvation Army, Housing Authority</td>
<td>New - Reallocation</td>
<td>PSH</td>
<td>Forsyth PSH Collaborative (92 beds/56 units)</td>
<td>avg. 79.11%</td>
<td>$0</td>
<td>$736,854</td>
<td>$736,854</td>
<td>$1,479,042</td>
<td></td>
</tr>
<tr>
<td>3</td>
<td>United Way</td>
<td>Renewal</td>
<td>SSO-CE</td>
<td>Community Intake Center</td>
<td>85.14%</td>
<td>$48,115</td>
<td>$48,115</td>
<td>$0</td>
<td>$1,527,157</td>
<td></td>
</tr>
<tr>
<td>4</td>
<td>United Way</td>
<td>Renewal</td>
<td>SSO-CE</td>
<td>Community Intake Center 2</td>
<td>N/A</td>
<td>$101,842</td>
<td>$101,842</td>
<td>$0</td>
<td>$1,678,999</td>
<td></td>
</tr>
<tr>
<td>5</td>
<td>City of Winston-Salem</td>
<td>Renewal</td>
<td>HMIS</td>
<td>Homeless Management Information System 2</td>
<td>avg. 79.11%</td>
<td>$0</td>
<td>$70,759</td>
<td>$70,759</td>
<td>$1,749,758</td>
<td></td>
</tr>
<tr>
<td>6</td>
<td>Experiment in Self-Reliance</td>
<td>Renewal</td>
<td>PSH</td>
<td>Shelter Plus Care--Fifth Street (11 beds/11 units)</td>
<td>74.29%</td>
<td>$70,759</td>
<td>$70,759</td>
<td>$0</td>
<td>$1,812,520</td>
<td></td>
</tr>
<tr>
<td>7</td>
<td>Experiment in Self-Reliance</td>
<td>New - Reallocation &amp; Bonus</td>
<td>PSH</td>
<td>5th Street II (8 beds/8 units)</td>
<td>avg. 74.29%</td>
<td>$0</td>
<td>$62,762</td>
<td>$28,365</td>
<td>$1,891,048</td>
<td></td>
</tr>
<tr>
<td>8</td>
<td>United Way</td>
<td>Renewal</td>
<td>TH-RRH</td>
<td>Rapid Response Housing</td>
<td>88.00%</td>
<td>$78,528</td>
<td>$78,528</td>
<td>$0</td>
<td>$2,095,971</td>
<td></td>
</tr>
<tr>
<td>9</td>
<td>Experiment in Self-Reliance</td>
<td>New - Bonus</td>
<td>PSH</td>
<td>Fifth Street Apts-Expansion</td>
<td>74.29%</td>
<td>$0</td>
<td>$25,648</td>
<td>$1,916,696</td>
<td></td>
<td></td>
</tr>
<tr>
<td>10</td>
<td>Family Services, United Way</td>
<td>New - DV Bonus</td>
<td>RRH</td>
<td>Housing Independence Project (HIP)</td>
<td>N/A</td>
<td>$99,640</td>
<td>$99,640</td>
<td>$0</td>
<td>$2,195,611</td>
<td></td>
</tr>
<tr>
<td>11</td>
<td>United Way, Salvation Army</td>
<td>Renewal</td>
<td>RRH</td>
<td>FAST (Families Accessing Support Team) Housing</td>
<td>75.00%</td>
<td>$99,640</td>
<td>$99,640</td>
<td>$0</td>
<td>$2,252,943</td>
<td></td>
</tr>
<tr>
<td>12</td>
<td>Bethesda Center, ESR, Family Services, The Salvation Army, United Way, ESR/Samaritan Ministries</td>
<td>New - Bonus</td>
<td>RRH</td>
<td>Forsyth Rapid Rehousing Collaborative Expansion (ESR-PH CM Expansion)</td>
<td>78.79%</td>
<td>$0</td>
<td>$57,332</td>
<td>$0</td>
<td>$2,311,632</td>
<td></td>
</tr>
</tbody>
</table>

**SUBTOTAL**  
City of Winston-Salem Planning | NC-500 CoC Planning Application FY2018 (not in tiers) | $58,689  
**TOTAL** | | $2,311,632  

| Total of Eligible Renewal Grants [i.e., Estimated Annual Renewal Demand (ARD)]: | $1,956,291  
| Tier 1 = 94% of ARD: | $1,838,914  
| Bonus: | $117,377  
| DV Bonus: | $179,275  
| Tier 2 = (ARD - Tier 1) + Bonus Amounts: | $414,030  
| Maximum Award — ARD with Bonus, DV Bonus, and Planning: | $2,311,632  

Attachment 1E-1. Objective Criteria-Rate, Rank, Review, and Selection Criteria, Page 25
Attachment 1E-3.

Public Posting-Local Competition Rate, Rank, Review, and Selection Criteria

This attachment includes:

A. Publicly-Posted Request for Proposals (RFP) advertisements
   a. TV-13 via YouTube video file (initial airing on June 4, 2018)
   b. Newspaper (May 31, 2018)
   c. e-mail (on May 31, 2018, and again on June 22, 2018)
   d. Collaborative Applicant website (initial posting on May 31, 2018, website printed on June 14, 2018)

B. Publicly-Posted Details of Local Competition Rate, Rank, Review, and Selection Criteria Process (on August 30, 2018) via e-mail, e-mail attached letter, and Collaborative Applicant website

C. Final 2018 Project Priority Listing as Approve by WS/FC Commission on Ending Homelessness (as posted on Collaborative Applicant website)

Comments:

- The Collaborative Applicant posts all details of the Rate, Rank, Review, and Selection process as they become available on its website.
- Applicants/Subrecipients were notified (acceptances and rejections) outside of e-snaps. Those letters appear in the designated upload locations of Section 4B. Attachments.
Request for Proposals for
CONTINUUM OF CARE HOMELESS ASSISTANCE GRANTS
Request for Proposals for CONTINUUM OF CARE HOMELESS ASSISTANCE GRANTS

The City of Winston-Salem seeks proposals for funding to be available under the Continuum of Care Homeless Assistance Grants Program. Proposals are due by 12:00 p.m. (noon) on June 28, 2018.
Request for Proposals for
CONTINUUM OF CARE HOMELESS ASSISTANCE GRANTS

The full Request for Proposals with detailed information is available at

Homeless Grant 2018
Request for Proposals for
CONTINUUM OF CARE HOMELESS ASSISTANCE GRANTS

A grant application workshop will be held on Wednesday, June 13, 2018 from 1:00 p.m. to 2:00 p.m. in the Public Meeting Room, 5th Floor, Bryce A. Stuart Building, 100 East First Street, Winston-Salem, NC.

Homeless Grant 2018
Request for Proposals for
CONTINUUM OF CARE HOMELESS ASSISTANCE GRANTS

This workshop will be held to provide information and assistance to those interested in applying for funds. Workshop attendance is strongly encouraged. For more information, please contact Mellin Parker at (336) 734-1310 or

Homeless Grant 2018
Request for Proposals for
CONTINUUM OF CARE HOMELESS ASSISTANCE GRANTS
Workshop attendance is strongly encouraged. For more information, please contact Mellin Parker at (336) 734-1310 or mellinp@cityofws.org.
W-S native serves with U.S. Navy in Japan

BY MASS COMMUNICATION SPECIALIST 2ND CLASS THEODORE QUINTANA NAVY OFFICE OF COMMUNITY OUTREACH SPECIAL TO THE CHRONICLE

SASEBO, Japan — A Winston-Salem, North Carolina, native and 2009 West Stokes High School graduate is serving in the U.S. Navy forward-deployed in Japan aboard USS Germantown.

Seaman Rodriguez Jackson is a culinary specialist aboard the ship's open gospel concert. The event will be held at Galilee Missionary Baptist Church, 4129 Northampton Drive in Winston-Salem. The Rev. Dr. Nathan E. Scovens is the host pastor.

June 3
Gospel in the Park
The City of Winston-Salem presents “Gospel in the Park” on Sunday, June 3 from 3-5 p.m. The event will take place at The Gathering Place at Fairview Park, 925 Bethlehem Lane. Bring your lawn chairs.

June 5-7
Revival on the Lawn

operating and managing Navy messes and living quarters established to sub- sist and accommodate Navy personnel. Jackson said he is proud to serve in the Pacific and fondly recalls memories of growing up.

“Growing up, I learned the importance of having a positive attitude about things in a negative situation you would always have a positive outcome,” said Jackson.

Moments like that make it worth serving June 10
Festival of Hymns
Ministers’ Conference of Winston Salem & Vicinity presents the Festival of Hymns on Sunday, June 10 at 4 p.m. There will be a unified worship service, in which the entire community comes together to sing nothing but hymns of the church. No practice necessary and we all just show up and sing the old hymns. The festival will take place at Emmanuel Baptist Church, 1075 Shalimar Drive, Winston-Salem.

June 10
Installation Services
Believers Missionary


U.S. Navy amphibious
ship.

“TWC Worship in the Park” located in downtown Greensboro at LeBauer Park, 208 N. Davie St. This event will include inviting partnering churches throughout the country. Also, the official opening of Total Worship Center and Pastor’s installation service will be on Sunday, June 17 at the Sheraton Hotel/Koury Convention Center in Greensboro.

Ongoing
Every Wednesday
Noon-Day Express
Greater New Liberty

mately 16,000 tons. Designed specifically to operate landing craft air cushion vessels, the amphibious warfare ship

Request for Proposals for CONTINUUM OF CARE HOMELESS ASSISTANCE GRANTS

The City of Winston-Salem seeks proposals for funding to be available under the Continuum of Care Homeless Assistance Grants Program. Proposals are due by 12:00 p.m. (noon) on June 28, 2018. The full Request for Proposals with detailed information is available at: http://www.cityofws.org/Departments/CommunityDevelopment/Planning/Homelessness. A grant application workshop will be held on Wednesday, June 13, 2018 from 1:00 p.m. to 2:00 p.m. in the Public Meeting Room, 5th Floor, E. Stuart Building, 100 East First Street, Winston-Salem, NC. This workshop will be held to provide information and assistance to those interested in applying for funds. Workshop attendance is strongly encouraged. For more information, please contact Mellin Parker at (336) 734-1310 or mellin@cityofws.org.

The Chronicle May 31, 2018
Please see the message below from Tim.

Kathleen Wiener  
Grants and Projects Manager  
301 N. Main Street, Suite 1700  
Winston-Salem, NC 27101  
Phone (336) 721-9378 Fax (336) 724-1045  
Kathleen.wiener@uwforsyth.org  
www.forsythunitedway.org
From: Tim West <timw@cityofws.org>
Sent: Friday, June 22, 2018 9:28 AM
To: Kathleen Wiener <kathleen.wiener@uwforsyth.org>
Cc: Tim West <timw@cityofws.org>
Subject: FW: HUD Funding Available, NOFA published, DV Bonus funds available

Kathleen, please share this message with the full CoC membership. Thanks!

On May 31, the City of Winston-Salem published a Request for Proposals for the 2018 Continuum of Care grants. As a reminder, all new and renewal applications are due to the City by noon on Thursday June 28, 2018. HUD has now published the Notice of Funding Availability (NOFA) for the 2018 CoC grants. Attached is a document which describes “what’s new” in the grants for this year, including an opportunity for bonus funding for Domestic Violence (DV) projects. Again, please note that new or expansion project applications, including those for the DV bonus, are due to the City by the City’s deadline of noon on Thursday June 28, 2018. The City’s new and renewal application forms can be used to apply for DV Bonus funds.

Attached are the City application materials, which also can be found on the City’s website: http://www.cityofws.org/Departments/Community-Development/Planning/Homelessness

Below is the recent notification from HUD, as well as the email that announced the City’s RFP. All applications for CoC funding must be submitted to the City by the City’s deadline stated above. The City will submit a consolidated application to HUD for all projects that are recommended for funding.

Please let me know if you have questions or need assistance with the application process.

Thanks,
Tim West
City of Winston-Salem
(336) 734-1305

From: HUD Exchange Mailing List [mailto:news@hudexchange.info]
Sent: Wednesday, June 20, 2018 10:55 AM
To: Tim West
Subject: The FY 2018 CoC Program Competition is Now Open
The FY 2018 CoC Program Competition is Now Open

The Notice of Funding Availability (NOFA) for the Fiscal Year (FY) 2018 Continuum of Care (CoC) Program Competition has been posted to the FY 2018 CoC Program Competition: Funding Availability page on the HUD Exchange. Additional resources are available on the e-snaps page on the HUD Exchange.

HUD strongly encourages CoCs, Collaborative Applicants, project applicants, and stakeholders to:

- Carefully and thoroughly read the FY 2018 CoC Program Competition NOFA to understand the information; and

- Begin to plan local competitions based on the information, new and changed, from the previous Competition, provided in the FY 2018 CoC Program Competition NOFA.

Additionally, HUD will post the FY 2018 Estimated Annual Renewal Demand (ARD) Report to the HUD Exchange on or after Thursday, June 28, 2018 that will include the amounts a CoC may apply for: CoC planning, Bonus, and Domestic Violence (DV) Bonus. This report will also provide the Preliminary Pro Rata Need (PPRN) and the estimated ARD for each CoC.

What's New for the FY 2018 CoC Program Competition

The list below highlights some important information regarding new concepts CoCs should consider while planning for the FY 2018 CoC Program Competition. This list is not exhaustive and additional details are in the FY 2018 CoC Program Competition NOFA. A full list of new, changed, and highlighted information is on the HUD Exchange and can also be found on the FY 2018 CoC Program Competition: Funding Availability page.

- **Transition Grants.** Project applicants can transition their project(s) from one CoC Program Component to another during the CoC Program Competition using the funds to wind down the previous project while ramping up the new project. (Section II.B.2).

- **Domestic Violence Bonus.** CoCs can apply for up to 10 percent of their PPRN or a minimum of $50,000, whichever is greater, or a maximum of $5 million, whichever is less, to create up to three DV Bonus Projects to serve survivors of domestic violence, dating violence, and stalking. (Section II.B.3). CoCs may create up to one of each of the following project types:
create up to one of each of the following project types:

- Permanent Housing-Rapid Rehousing (PH-RRH);
- Joint Transitional Housing (TH) and Permanent Housing-Rapid Rehousing (PH-RRH) component project; and
- Supportive Services Only-Coordinated Entry (SSO-CE).

- **Consolidated Project.** Eligible renewal project applicants will have the ability to consolidate two or more (limit of four) eligible renewal projects into one project application during the application process. (Section II.B.4).

- **CoC Merger.** CoCs that merged between the FY 2016 CoC Program Registration and FY 2018 CoC Program Registration process are eligible for merger bonus points. (Section II.B.5).

### Listserv Communications

All information related to the FY 2018 CoC Program Competition is communicated via the [HUD Exchange Mailing List](https://www.hudexchange.info/mailinglist/). Join the mailing list to receive important updates and reminders.

If you are aware or suspect that the Collaborative Applicant, CoC members, or interested stakeholders are not currently receiving these listserv messages, please forward the following link, [https://www.hudexchange.info/mailinglist/](https://www.hudexchange.info/mailinglist/), to them so that they may register for the listserv messages as this is the only form of communication used by HUD to the public.

If you have questions related to subscribing to the HUD Exchange mailing list or have issues receiving listserv messages in your inbox please contact [info@hudexchange.info](mailto:info@hudexchange.info). Please be sure to add [news@hudexchange.info](mailto:news@hudexchange.info) and [info@hudexchange.info](mailto:info@hudexchange.info) to your contact list or safe senders list. This ensures that messages from the HUD Exchange go to your inbox and are not filtered to your spam or junk folder.

### Questions

If you have questions pertaining to e-snaps technical issues, please submit your questions to the [e-snaps Ask A Question (AAQ) portal](https://www.hudexchange.info/aaq) on the HUD Exchange website. To submit a question to the e-snaps AAQ portal, select “e-snaps” from the “My question is related to” drop down list on Step 2 of the question submission process.

If you have questions related to the CoC Program interim rule or a policy related question, please submit your questions to the [CoC Program AAQ portal](https://www.hudexchange.info/aaq). To submit a question to the CoC Program AAQ portal, select “CoC Program” from the “My question is related to” drop down list on Step 2 of the question submission process.

The AAQ portal accepts question submissions 24/7. However, responses are usually provided between 8:00 AM and 5:00 PM Eastern Time, Monday through Friday, except for federal holidays.
From: Kathleen Wiener [mailto:Kathleen.Wiener@uwforsyth.org]
Sent: Thursday, May 31, 2018 10:39 AM
To: Amber Humble; Andrea Kurtz; Bianca Green; Dan Kornelis; Derwin Montgomery - Bethesda Center (dmontgomery@bethesdacenter.org); Dolores Hill; Jackie Hundt (ghundt@triad.rr.com); Jessica Lunnemann; John Fennell; Jose Perez (perezj2@forsyth.cc); Karisa McDaniel; Karon McKinney; Kate Sullivan; Kathleen Wiener; Katie Bryant (katie@sttimothys.ws); Kelly Church; Kenneth Heater (ken.heater@wsrescue.org); Laura Lama; Liza Baron; Margaret Elliott; Max Goelling; Mellin Parker; Michael Bergondo; Monique Farrell; Nikki McCormick; Obie Johnson (ojohnson@wakehealth.edu); Pam Peoples-Joynner; Pamela Ingram; Rayce Lamb; Rebecca Nagaishi; Rebecca Sauter; Reni Geiger; Robert Martin; Rochelle Smith - Bethesda Center (rsmith@bethesdacenter.org); Ron Connor; Russ May; Sahirah Hobes; Sandra Sherrill; Sonjia Kurosky (sonjia.kurosky@amaritanforsyth.org); Tammi O’Quinn; Tanika Hawkins; Tashina Oladunjoye; Teraya Paige; Teresa Wood; Tim West; Twana Roebuck (twana.roebuck@eisr.org); Valene Franco (valenef@legalaidnc.org); Andy Hagler; Angela Wilder; Annette Bowley; Barry Washington; Becky Dubois; Bernard Pate; Bev Gwynn; Brenda Evans; Brittany Holmes; Carl Garren; Carol Fulton; Charles McKenzie; Charles Wilson; Ciat Shabazz; Corrine Causby; David Harold (david.harold@gmail.com); David Holston; Debra Shields; DeShanna Johnson (deshannam@yahoo.com); Don Timmons; Ginny Brit; Gregory Williams; Harold Smith; Heather Symmes; Jackie Lofton; Jain Umesh; Jeff MacIntosh; Jennifer Herb; Jeremy Moseley; Joe Crocker; John Mack; Karen Durell; Katie Culhane; Kelly Smith; Ken Bower; Kenneth Holly; Kenneth Koontz; Kenneth Simington; Kristin O’Leary; Kristle Coble; Lea Thullbery; Linda Jackson Barnes; Lisa Campbell; Lorie Ferguson; Lucas Vrbsky; Michael; Michael Hall; Michael Thomas; Michielle Cutter; Mischelle Houser (womensofwisdomfellowship@yahoo.com); Nan Griswold (nangris@aol.com); Nolan Johnson; Patrick McGINLEY; Paul Berry; Peter Moorman (pmoorman@NCHSM.org); Phyllis Dagostino; Rahim Skinner; Rea Austin; Rebecca Swaim; Robert Feikema; Ron Hairston (ronhairston5@gmail.com); Rose Fisher; Russ Ditzel; Samuel Gavurin; Sandy Jolley; Sofia Russel; Stanlely Colbert; Stephanie Funderburk; Steve Folmars; Steven Scoiggin; T. J. Reynolds-Emwanta (tjremwanta@gmail.com); Tanya McDougual; Tina Lewis; Tracy Nicholson; Vanessa Bond; Walt Cooper; Wanda Russell; Willis Miller (willis.miller@amaritanforsyth.org); Yvette Stockhouse
Subject: FW: HUD Funding Available

From: Tim West [mailto:timw@cityofws.org]
Sent: Thursday, May 31, 2018 10:32 AM
To: Kathleen Wiener
Cc: Hundt, Jackie
Subject: HUD Funding Available
Importance: High

Kathleen, would you please forward this message to the full Continuum of Care membership, along with the 3 attachments. The forms also can be found at our website, which is linked below.
A Request for Proposals (RFP) for 2018 HUD Continuum of Care Homeless Assistance grant funds was published by the City of Winston-Salem today. It includes funding opportunities for renewal grants, expansion grants and funding for new project proposals. All proposals must be submitted to the City by **12:00 p.m. (noon) on Thursday, June 28, 2018**.

A grant application workshop will be held to provide information and assistance to those interested in submitting applications. Workshop attendance is encouraged. The workshop will be held on **Wednesday, June 13, 2018 from 1:00 p.m. to 2:00 p.m.** in the fifth floor Public Meeting Room of the Bryce A. Stuart Building at 100 East First Street, Winston-Salem, NC. Parking is available on the street or in the public parking deck at 155 S. Church Street.

The RFP and application forms may be found on the City’s web site at:

[http://www.cityofws.org/Departments/Community-Development/Planning/Homelessness](http://www.cityofws.org/Departments/Community-Development/Planning/Homelessness)

See the webpage section labeled “**2018 WS/FC CoC (NC-500) Project Grant Application Materials & Overall Funding Process**”.

Please let me know if you have any questions.

Thanks,

![Tim West](image)
**Tim West**  
Planning Program Supervisor  
(O) 336-734-1305  
(F) 336-747-9312  
[www.cityofws.org](http://www.cityofws.org)

All e-mails including attachments sent to and from this address are subject to being released to the media and the public in accordance with the North Carolina Public Records Law.
The purpose of HUD Continuum of Care (CoC) Homeless Assistance Programs is to reduce the incidence of homelessness in communities by assisting homeless individuals and families to move to self-sufficiency and permanent housing.

Continuum of Care Grants
The City of Winston-Salem serves as the Collaborative Applicant for Continuum of Care grant funds from the US Department of Housing and Urban Development (HUD). The purpose of HUD Continuum of Care Homeless Assistance Programs is to reduce the incidence of homelessness in communities by assisting homeless individuals and families to move to self-sufficiency and permanent housing. The City of Winston-Salem, in cooperation with the Winston-Salem/Forsyth County Continuum of Care and its member agencies, coordinates annual Continuum of Care submissions.

FY2017 WS/FC CoC (NC-500) Consolidated Grant Application
The Continuum of Care (CoC) Homeless Assistance programs are offered by the U.S. Department of Housing and Urban Development (HUD) to address homelessness in local communities. The FY 2017 CoC Consolidated Application is posted here, which is comprised of the FY 2017 CoC Application and the FY 2017 CoC Priority Listing. The FY 2017 Priority Listing indicates all of the CoC projects included in the Federal Fiscal Year 2017 CoC application. All projects were accepted, and no projects were rejected.

Complete details on the application, rating, and review process also are posted here under FY2017 WS/FC CoC (NC-500) Project Grant Application Materials & Overall Funding Process.

1. FY 2017 Continuum of Care Application without Attachments [pdf/1561kb/59p]
2. FY 2017 Continuum of Care Priority Listing [pdf/365kb/20p]

2018 WS/FC CoC (NC-500) Project Grant Application Materials & Overall Funding Process
The purpose of HUD Continuum of Care (CoC) Homeless Assistance Programs is to reduce the incidence of homelessness in communities by assisting homeless individuals and families to move to self-sufficiency and permanent housing.

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The City of Winston-Salem serves as the Collaborative Applicant for Continuum of Care grant funds from the US Department of Housing and Urban Development (HUD). The purpose of HUD Continuum of Care Homeless Assistance Programs is to reduce the incidence of homelessness in communities by assisting homeless individuals and families to move to self-sufficiency and permanent housing. The City of Winston-Salem, in cooperation with the Winston-Salem/Forsyth County Continuum of Care and its member agencies, coordinates annual Continuum of Care submissions.

2018 WS/FC CoC (NC-500) Project Grant Application Materials & Overall Funding Process

1. RFP 2018 Continuum of Care Homeless Grants [pdf/324kb/6p]
2. CoC RENEWAL PROJECT APPLICATION Form 2018 [pdf/360kb/10p]
3. CoC NEW PROJECT Application Form 2018 [pdf/359kb/14p]
2016 CoC Consolidated Grant Application

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Microsoft Word versions of the application forms are available by contacting Tim West at 336-734-1305 or by e-mail to Tim West.

2015 CoC Consolidated Grant Application

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CoC Grant Awards

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Other Requests for Proposals

Request for Proposals (RFP) for Permanent Support Housing Services

The City of Winston-Salem (City) is seeking proposals for an agency to be responsible for provision of Permanent Supportive Housing Services to households that are formerly homeless living with a disability and are currently residing in independent housing. Proposals are due by 5:00 p.m., October 14, 2016. The Request for Proposals is found below.

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Continuum of Care Satisfaction Survey

Consumers of homeless services are encouraged to complete and submit the following survey.

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Both City and State ESG funds are handled through the City’s Consolidated Application process.

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Continuum of Care Governance

1. CoC Governance Charter [pdf/7mb/46p]

Ten-Year Plan to End Chronic Homelessness

1. The Winston-Salem/Forsyth County Ten-Year Plan to End Chronic Homelessness [pdf/4.2mb/44p]
2. Ten-Year Plan Executive Summary [pdf]

Shelter & Housing for the Homeless

Bethesda Center
INTRODUCTION

As the Collaborative Applicant for the Winston-Salem/Forsyth County Continuum of Care, the City of Winston-Salem (City) is accepting proposals for Continuum of Care Homeless Assistance funding from the U.S. Department of Housing and Urban Development (HUD).

FUNDS AVAILABILITY

The amount of funding estimated to be available from HUD is $1,956,291 which is based on the amount of currently funded projects which are eligible for renewal funding. Any bonus funds made available by HUD would be in addition to that amount. New projects can be funded only through reallocation of existing project funding or through bonus funds.

DEADLINE

Both renewal and new project proposals must be submitted to the City by 12:00 p.m. (noon) on Thursday, June 28, 2018. Submission procedures are described below.

GRANT WORKSHOP

A grant application workshop will be held to provide information and assistance to those interested in applying for funds. Workshop attendance is strongly encouraged. The workshop will be held on Wednesday, June 13, 2018 from 1:00 p.m. to 2:00 p.m. in the fifth floor Public Meeting Room of the Bryce A. Stuart Building at 100 East First Street, Winston-Salem, NC.

BONUS FUNDS

Bonus funds may be used to create or expand the following types of new projects:

1. Permanent supportive housing projects that will primarily serve chronically homeless individuals and families.
2. Rapid rehousing projects that will serve homeless individuals and families who enter directly from the streets or emergency shelters, including youth up to age 24, and includes persons fleeing violence as defined by HUD.
3. Joint component projects, which combine transitional housing and rapid re-housing into a single project to serve individuals and families experiencing homelessness.

REALLOCATED FUNDS

Continuums of Care may reduce or eliminate funds from eligible renewal projects and reallocate the funds to create or expand the following types of projects:
1. Permanent supportive housing projects that will primarily serve chronically homeless individuals and families including youth experiencing chronic homelessness.
2. Rapid rehousing projects that will serve homeless individuals and families who enter directly from the streets or emergency shelters, including youth up to age 24, and includes persons fleeing violence as defined by HUD.
3. Joint component projects, which will combine transitional housing and rapid re-housing into a single project to serve individuals and families experiencing homelessness.
5. Supportive Services projects for centralized or coordinated assessment systems.

BACKGROUND

HUD publishes a CoC Notice of Funding Availability (NOFA) for each funding year. The 2018 NOFA is expected to be published by June 2018, with a deadline approximately 60 days after publication. To allow time for the local review and decision-making process, the City is publishing this RFP in advance of the NOFA. The City reserves the right to publish additional information subject to NOFA publication.

A single, consolidated submission of all selected projects in Winston-Salem/Forsyth County will be submitted to HUD by the City of Winston-Salem. Funding will be derived from Federal Fiscal Year 2018 allocations of HUD funds and is subject to funding availability under the NOFA. The City reserves the right to request that applicant organizations submit adjusted project budgets based on the amount of funding made available by HUD.

KEY INFORMATION

a. Threshold Requirements -- All projects must meet the threshold criteria shown in the attached Appendix A – Threshold Criteria for Continuum of Care Grant Proposals.
b. Proposed funding for new or expansion projects cannot supplant funding from other sources.
c. Participants in CoC-funded projects must meet HUD’s eligibility requirements, which vary by program component. More information on the CoC regulations is found below.
d. All CoC funded projects are required to participate in the CoC’s coordinated entry system. This means that all referrals to CoC-funded projects must come through the Community Intake Center.
e. Permanent supportive housing projects may serve families or individuals. An adult participant in each household served in any permanent supportive housing program must be disabled.
f. Projects may not charge participants program fees in any program.
g. Funds are not available for transitional housing, except in the HUD component which combines transitional housing and rapid re-housing.
h. Funds are available for supportive services only for projects in which the proposed supportive services activities are part of a rapid re-housing or permanent supportive housing project or a new project created through reallocation for coordinated assessment.
i. Emergency shelter and services are not eligible for funding under the CoC Program.
j. All eligible funding costs except leasing must be matched with no less than a 25 percent cash or in-kind match. Leasing costs are not required to be matched.

k. All projects will be limited to requests for one year of assistance. Upon expiration, projects may be renewed subject to HUD requirements, local priorities, satisfactory performance, and availability of funds.

l. Collaborative efforts by community agencies are encouraged. As an example of collaborative initiatives, the CoC operates a collaborative rapid rehousing program.

m. All CoC-funded projects must participate in the Homeless Management Information System (HMIS).

PROJECT RANKING PROCESS

HUD requires that all projects be ranked and prioritized in a two-tiered list developed through the local CoC process. Tier 1 will be the top priority projects. Tier 2 will be lower priority projects. Either new or renewal projects may be ranked in Tier 1 or Tier 2. The placement of each project on the priority list will be determined through a multi-stage process including review by the Continuum of Care Rating Panel, Continuum of Care Operating Cabinet and the Commission on Ending Homelessness, prior to review by the Winston-Salem City Council.

Based on the highly competitive nature of the grant program, ranking of each project will be critical in determining the likelihood of funding. Projects ranked in Tier 2, particularly at the bottom of Tier 2, have a low probability of funding. New projects created through reallocation or bonus funding may be included in either Tier 1 or Tier 2.

Renewal projects will be reviewed and ranked through the CoC process based on performance. New project proposals will be reviewed in reference to organizational capacity, strategic priority, project approach and design, and cost effectiveness and ranked through the CoC process. Although the scoring, rating and ranking process is subject to change in 2018, based on requirements in HUD’s NOFA, an example in the form of the 2017 materials is available for review on the City’s website at http://www.cityofws.org/Departments/Community-Development/Planning/Homelessness.

HUD PROGRAM INFORMATION

All parties intending to apply for funding are strongly encouraged to review the program regulations, including those organizations that are currently or were previously funded. Proposals that do not conform to the regulations will not be considered for funding. The regulations and other information for the Continuum of Care Program may be found at this link or by going to https://www.hudexchange.info/programs/coe/. The Grant Workshop described above provides an opportunity to learn more about the CoC program.

FUNDS AVAILABILITY

Once awarded by HUD, grant funds are estimated to be made available by HUD by mid-year in calendar year 2019. However, the awarding of funds and the timing of awards and grant-making by HUD is outside of the control of the City of Winston-Salem. Agencies seeking renewal funding
must be aware of all operating year start and end dates and must make arrangements to accommodate any period for which a HUD funding award is denied or delayed. It should be noted that new projects created through reallocation are not renewal projects and may have different start dates than the grants from which funds were reallocated. Therefore, the HUD award for the new project may not begin at the ending of the current grant. There may be a gap in time during which the agency will be responsible for continuing operations or services until a contract for the new HUD funds can be executed.

APPLICATION PROCEDURE

There are 3 options to apply:

1. Renewal (use the Renewal and Expansion application form)
2. Renewal and Expansion (use the Renewal and Expansion application form)
3. New Project (use the New Project Application form)

Eligible renewal grants are listed in an exhibit which is attached to the renewal application form. Agencies may submit expansion funding requests under renewal grants for which they currently receive funds, as well as under renewal grants in which they participate as a partner, through a Memorandum of Understanding, but do not receive funding. For example, an agency may request funding to provide additional services to participants of a permanent supportive housing grant under which the agency does not currently receive funding.

New Project Applications also will be accepted from agencies seeking to provide services without seeking CoC funding. For example, an agency might consider becoming the service provider for Permanent Supportive Housing (PSH) Program participants, using non-CoC resources, in order to obtain PSH housing assistance for eligible homeless persons who are the agency’s clients. In this arrangement, the housing assistance would be administered by another provider. Such agency does not have to currently be receiving CoC funding or currently providing services to CoC program participants. If such an arrangement is approved, the agency would execute a Memorandum of Understanding with the City and housing provider to assume relevant responsibilities, which may include but not be limited to: (1) accepting referrals only from the CoC’s coordinated entry system, (2) determining eligibility and processing applications for assistance, (3) becoming a participating agency in the CoC’s Homeless Management Information System (HMIS) and entering all participant data, (4) keeping participant records and participating in monitoring activities required by HUD, the State, and the City, as appropriate, (5) providing or coordinating services for participants, (6) providing at least the minimum required cash or in-kind matching resources and (7) reporting to the City, State and HUD, as appropriate.

Please use the Continuum of Care Homeless Assistance Grant Application materials to prepare and submit all project proposals. Please provide complete but concise responses. Separate forms are available for new and renewal projects. The renewal application also accommodates expansions. This RFP and the 2018 CoC Application forms are available on the City’s website at this link or by going to http://www.cityofws.org/Departments/Community-Development/Planning/Homelessness/. Forms are available in both PDF and Word versions.
SUBMISSION PROCEDURE

Submit one hard copy of the completed Grant Application materials with a cover letter signed by the organization’s authorized representative, as follows:

By Mail:
Ms. Mellin L. Parke
Planning Sr. Project Supervisor
Community Development Dept.
City of Winston-Salem
P. O. Box 2511
Winston-Salem, NC 27102-2511

By Delivery:
Ms. Mellin Parker
Planning Sr. Project Supervisor
Community Development Dept.
Bryce A. Stuart Municipal Building
100 East First Street (Corner of Church Street)
Winston-Salem, NC 27102-2511

In addition to hard copy submission, please email the completed Grant Application materials, a scan of the signed transmittal letter, and any attachments to timw@cityofws.org.

The City may request additional information for any project, if needed pursuant to the CoC NOFA. If your project is selected for submission to HUD, you may be requested to provide additional information within a timeframe to be specified by the City of Winston-Salem.

Please direct any questions to Mellin Parker at (336) 734-1310 or mellinp@cityofws.org or Tim West at (336) 734-1305 or timw@cityofws.org.
Appendix A
Threshold Criteria for Continuum of Care Grant Proposals

I. Criteria for Continuum of Care Grant Participation

a) Must have documentation of having served HUD-eligible homeless persons or families, through activities that are eligible under the HUD Continuum of Care (CoC) regulations, during the twelve months prior to the deadline stated in the Request for Proposals
b) Must propose an eligible activity for an eligible homeless population, pursuant to HUD requirements
c) Must be an eligible contractor for federal funds per https://www.sam.gov/, must have a current tax exempt status as verified by the IRS and must not owe any overdue tax debts, as documented on IRS 990 submissions to the IRS
d) Must not propose to use HUD funds to supplant current funding
e) Must identify matching funds prior to application submission
f) Must provide the information listed below in Section II and must have satisfactory organizational status, experience and capacity to submit, implement and operate the proposed project, as determined by the City of Winston-Salem

II. Information on Organizational Status
Sponsors of CoC projects must provide the following items to the City for review, unless the organization has already submitted these items to the City:

a) Signed authorization to apply for CoC Funding
b) Most recent IRS 990, as submitted to the IRS
c) Most recent audit report and auditor’s management letter
d) By-Laws
e) Articles of Incorporation
f) IRS 501(c)3 designation letter (status in place for at least one year prior to application deadline)
g) Current Board roster
h) Copies of budgets for last year, current year and next year (if available)
i) Copies of Code of Conduct, Personnel Policies, Procurement Policies, and Accounting Procedures for the Organization (as applicable)
Thanks!

Kathleen, would you please forward this message and attachment to the full CoC membership.

Thanks!

Tim West
To: Winston-Salem/Forsyth County Continuum of Care Members
From: Mellin L. Parker, Planning Senior Project Supervisor
Date: August 30, 2018
Subject: Continuum of Care Program Competition Information

Please note that the Winston-Salem/Forsyth County Continuum of Care’s Project Review, Ranking, and Selection Process, which began with the release of the Request for Proposals on May 31, 2018, is now complete and all project applicants have been notified accordingly. The City of Winston-Salem is posting all documents related to the FY2018 Continuum of Care Program Competition as they become available to its webpage at the following link: http://www.cityofws.org/Departments/Community-Development/Planning/Homelessness.

Previously posted items include the following:
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2. CoC RENEWAL PROJECT APPLICATION Form 2018 [pdf:266kb/10p]
4. 2018 WSFC CoC HUD Approved Grant Inventory Worksheet [pdf:276kb/1p]
5. Reallocation Process WSFC CoC 2018 [pdf:79kb/1p]
6. WSFC CoC Funding Approval Process [pdf:13kb/1p]
7. NC506 2018 Renewal Project Scorecard with Threshold [pdf:261kb/8p]
8. 2018 New Project Scorecard [pdf:179kb/5p]

Additional items posted as of August 28, 2018 include the following:
9. August 9, 2018 Minutes of Rating Panel meeting [pdf:129kb/7p]
10. 2018 Renewal Project Performance Data and Scoring [pdf:90kb/4p]
11. 2018 New Project Descriptions [pdf:99kb/7p]
12. 2018 Reallocation Listing by Rating Panel [pdf:96kb/1p]
13. 2018 Project Priority Listing as Approved by Rating Panel [pdf:73kb/1p]
14. 2018 Project Priority Listing with Agency Funding Detail as Approved by Rating Panel [pdf:174kb/1p]
15. August 21, 2018 Minutes of Operating Cabinet meeting [pdf:32kb/2p]
16. August 22, 2018 Minutes of Winston-Salem/Forsyth County Commission on Ending Homelessness meeting [pdf:18kb/1p]
17. 2018 Project Priority Listing as Approved by Winston-Salem/Forsyth County Commission on Ending Homelessness [pdf:73kb/1p]

If you have any questions, please contact me at (336) 734-1310 or mellinl@cityofws.org.
TO: Winston-Salem/Forsyth County Continuum of Care Members
FROM: Mellin L. Parker, Planning Senior Project Supervisor
DATE: August 30, 2018
SUBJECT: Continuum of Care Program Competition Information
CC: Marla Y. Newman, Director
Sharon Richmond, Deputy Director

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The purpose of HUD Continuum of Care (CoC) Homeless Assistance Programs is to reduce the incidence of homelessness in communities by assisting homeless individuals and families to move to self-sufficiency and permanent housing.

**Continuum of Care Grants**

The City of Winston-Salem serves as the Collaborative Applicant for Continuum of Care grant funds from the US Department of Housing and Urban Development (HUD). The purpose of HUD Continuum of Care Homeless Assistance Programs is to reduce the incidence of homelessness in communities by assisting homeless individuals and families to move to self-sufficiency and permanent housing. The City of Winston-Salem, in cooperation with the Winston-Salem/Forsyth County Continuum of Care and its member agencies, coordinates annual Continuum of Care submissions.

**2018 WS/FC CoC (NC-500) Project Grant Application Materials & Overall Funding Process**

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1. **FY 2017 Continuum of Care Application without Attachments** [pdf/1561kb/59p]
   - Attachment 1: CoC Application Attachments [pdf/5862kb/783p]
   - Attachment 2: CoC Application Attachments [pdf/4853kb/2p]
   - Attachment 3: CoC Application Attachments [pdf/1983kb/75p]
   - Attachment 4: CoC Application Attachments [pdf/3808kb/31p]

2. **FY 2017 Continuum of Care Priority Listing** [pdf/365kb/20p]

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6. [Appeals Process](pdf/127kb/1p)
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4. [2015 Continuum of Care Application](#) [pdf/11.7mb/288p]
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**Other Requests for Proposals**

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**Continuum of Care Governance**

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**Ten-Year Plan to End Chronic Homelessness**

1. [The Winston-Salem/Forsyth County Ten-Year Plan to End Chronic Homelessness](#) [pdf/4.2mb/44p]
2. [Ten-Year Plan Executive Summary](#) [pdf]
### Winston-Salem/Forsyth County Continuum of Care
#### 2018 Project Priority Listing as Approved by Winston-Salem/Forsyth County Commission on Ending Homelessness

<table>
<thead>
<tr>
<th>Rank #</th>
<th>Agency</th>
<th>Status</th>
<th>Project Type</th>
<th>Project Name (HUD CoC Project Name in bold)</th>
<th>Renewal Scorecard Percentage</th>
<th>Annual Renewal Amount</th>
<th>Proposed Amount to be Requested from HUD in FY2018 CoC Application</th>
<th>Change for Reallocation</th>
<th>Tier 1 Split</th>
<th>Cumulative Amount to be Requested</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Bethesda Center, ESR, Family Services, The Salvation Army, United Way, ESR/Samaritan Ministries</td>
<td>Renewal</td>
<td>RRH</td>
<td>Forsyth Rapid Re-housing Collaborative, REACH, Bethesda Center PH Case Management, Experiment in Self-Reliance PH Case Management, Samaritan Ministries PH Case Management, Family Services PH Case Management, Salvation Army WS PH Case Management [ESR-PH Case Management]</td>
<td>78.79%</td>
<td>$742,188</td>
<td>$742,188</td>
<td>$0</td>
<td>$742,188</td>
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</tr>
<tr>
<td>2</td>
<td>Bethesda Center, ESR, The Salvation Army, Housing Authority</td>
<td>New - Reallocation</td>
<td>PSH</td>
<td>Forsyth PSH Collaborative (92 beds/56 units)</td>
<td>avg. 79.11%</td>
<td>$0</td>
<td>$736,854</td>
<td>$736,854</td>
<td>$0</td>
<td>$1,479,042</td>
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<tr>
<td>3</td>
<td>United Way</td>
<td>Renewal</td>
<td>SSO-CE</td>
<td>Community Intake Center</td>
<td>85.14%</td>
<td>$48,115</td>
<td>$48,115</td>
<td>$0</td>
<td>$1,527,157</td>
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<tr>
<td>4</td>
<td>United Way</td>
<td>Renewal</td>
<td>SSO-CE</td>
<td>Community Intake Center 2</td>
<td>84.51%</td>
<td>$50,000</td>
<td>$50,000</td>
<td>$0</td>
<td>$1,577,157</td>
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<tr>
<td>5</td>
<td>City of Winston-Salem</td>
<td>Renewal</td>
<td>HMIS</td>
<td>Homeless Management Information System 2</td>
<td>N/A</td>
<td>$101,842</td>
<td>$101,842</td>
<td>$0</td>
<td>$1,678,999</td>
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<tr>
<td>6</td>
<td>Experiment in Self-Reliance</td>
<td>Renewal</td>
<td>PSH</td>
<td>Shelter Plus Care--Fifth Street (11 beds/11 units)</td>
<td>74.29%</td>
<td>$70,759</td>
<td>$70,759</td>
<td>$0</td>
<td>$1,749,758</td>
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<tr>
<td>7</td>
<td>Experiment in Self-Reliance</td>
<td>New - Reallocation &amp; Bonus</td>
<td>PSH</td>
<td>5th Street II (8 beds/8 units)</td>
<td>avg. 86.15%</td>
<td>$0</td>
<td>$62,762</td>
<td>$28,365</td>
<td>$1,812,520</td>
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<tr>
<td>8</td>
<td>United Way</td>
<td>Renewal</td>
<td>TH-RRH</td>
<td>Rapid Response Housing</td>
<td>88.00%</td>
<td>$78,528</td>
<td>$78,528</td>
<td>$0</td>
<td>$1,838,914</td>
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<tr>
<td>9</td>
<td>Experiment in Self-Reliance</td>
<td>New - Bonus</td>
<td>PSH</td>
<td>Fifth Street Apts-Expansion</td>
<td>74.29%</td>
<td>$0</td>
<td>$25,648</td>
<td>$1,916,696</td>
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<tr>
<td>10</td>
<td>Family Services, United Way</td>
<td>New - DV Bonus</td>
<td>RRH</td>
<td>Housing Independence Project (HIP)</td>
<td>N/A</td>
<td>$0</td>
<td>$179,275</td>
<td>$0</td>
<td>$2,095,971</td>
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<tr>
<td>11</td>
<td>United Way, Salvation Army</td>
<td>Renewal</td>
<td>RRH</td>
<td>FAST (Families Accessing Support Team) Housing</td>
<td>75.00%</td>
<td>$99,640</td>
<td>$99,640</td>
<td>$0</td>
<td>$2,195,611</td>
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<tr>
<td>12</td>
<td>Bethesda Center, ESR, Family Services, The Salvation Army, United Way, ESR/Samaritan Ministries</td>
<td>New - Bonus</td>
<td>RRH</td>
<td>Forsyth Rapid Rehousing Collaborative Expansion (ESR-PH CM Expansion)</td>
<td>78.79%</td>
<td>$0</td>
<td>$57,332</td>
<td>$0</td>
<td>$2,252,943</td>
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<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>SUBTOTAL</td>
<td>$1,956,291</td>
<td>$2,252,943</td>
<td>$0</td>
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<tr>
<td></td>
<td>City of Winston-Salem</td>
<td>Planning</td>
<td></td>
<td>NC-500 CoC Planning Application FY2018 (not in tiers)</td>
<td></td>
<td>$58,689</td>
<td>$0</td>
<td>$2,311,632</td>
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</tbody>
</table>

**Total of Eligible Renewal Grants [i.e., Estimated Annual Renewal Demand (ARD)]:** $1,956,291

Tier 1 = 94% of ARD: $1,838,914

Bonus: $117,377

DV Bonus: $179,275

Tier 2 = (ARD - Tier 1) + Bonus Amounts: $414,030

Maximum Award = ARD with Bonus, DV Bonus, and Planning: $2,311,632
The Winston-Salem Forsyth County CoC manages the performance of all projects in the community and reallocates resources whenever doing so will improve the CoC’s capacity to end homelessness. The CoC encourages new and existing providers to apply for new projects through reallocation. The CoC reallocates funds using the process described in this document.

The CoC, through the Collaborative Applicant, the City of Winston-Salem, issues a Request for Proposals (RFP) for new and renewal project applications, with a deadline at least 30 days prior to HUD’s Continuum of Care grant deadline. The local RFP specifies that new projects may only be funded through reallocation of funds from existing projects or through the permanent housing bonus process. HUD strictly limits the type of projects for which reallocated or bonus funds may be used. Expansion of existing projects may also be funded through reallocation.

In 2018, Continuums of Care may reduce or eliminate funds from eligible renewal projects and reallocate the funds to create or expand the following types of projects:

1. Permanent supportive housing projects that will primarily serve chronically homeless individuals and families including youth experiencing chronic homelessness.
2. Rapid rehousing projects that will serve homeless individuals and families who enter directly from the streets or emergency shelters, including youth up to age 24, and includes persons fleeing violence as defined by HUD.
3. Joint component projects, which will combine transitional housing and rapid re-housing into a single project to serve individuals and families experiencing homelessness.
5. Supportive Services projects for centralized or coordinated assessment systems.

All projects considered for funding must pass a threshold review conducted by staff of the Collaborative Applicant. The Winston-Salem/Forsyth County CoC Rating Panel reviews all applications received which pass threshold review. The panel develops a priority listing of projects recommended for funding, including a consideration and discussion of projects losing or gaining funds through reallocation. The panel reviews renewal projects based on performance and new projects based on organizational capacity, strategic priority, project approach and design, and cost effectiveness. Recommendations to reallocate funds consider both HUD’s policy priorities and strategic objectives and the CoC’s needs and priorities, in relation to new and existing renewal project proposals, as well as performance and spending history of existing renewal projects.

The recommended priority listing is presented to the CoC Operating Cabinet for discussion and to the Commission on Ending Homelessness for a vote. A single priority listing of projects is developed for submission to HUD. The priority listing indicates to HUD the renewal grants which have been eliminated or reduced in funding, so as to create one or more new projects through the reallocation process.

The RFP, Threshold Review, New Project Application Scoring Guide and Renewal Project Performance Scorecard are posted annually by the Collaborative Applicant, distributed to the CoC and are found at [http://www.cityofws.org/Departments/Community-Development/Planning/Homelessness](http://www.cityofws.org/Departments/Community-Development/Planning/Homelessness)