



**Winston-Salem**

**REQUEST FOR QUOTATIONS**

**Software Maintenance Renewal for Umbrella**

**Bids will be opened at**

**12:00 Noon, Monday, September 23, 2019**

**IN**

**Purchasing Department, City Hall Building, Suite 324  
101 North Main Street, Suite 324 Winston-Salem, NC 27101**

Pursuant to Section 143-129 of the General Statutes of North Carolina, sealed proposals endorsed “**Software Maintenance Renewal for Umbrella**” to be furnished to the City of Winston-Salem will be received by the City/County Purchasing Department in Suite 324, City Hall Building, 101 North Main Street, Winston-Salem, NC until **12:00 Noon, Monday, September 23, 2019**, at which time they will be publicly opened and read.

To obtain the completed proposal specifications or for instructions on submitting proposals contact Jerry Bates via email [jerryjb@cityofws.org](mailto:jerryjb@cityofws.org), by phone 336-747-6939, or visit the Purchasing Department during regular office hours at the same location as above. The City reserves the right to reject any or all proposals.

Jerry Bates  
Purchasing Director

**This document IS NOT the complete proposal.** To obtain the completed proposal specifications contact Jerry Bates via email [jerryjb@cityofws.org](mailto:jerryjb@cityofws.org), by phone 336-747-6939, or visit the Purchasing Department, City Hall Building, Suite 324, 101 North Main Street, Winston-Salem, NC during regular office hours.

## **INSTRUCTIONS TO PROPOSERS**

This entire set of documents constitutes the RFQ. The proposer must return the RFQ with all information necessary to properly analyze the proposer's response. Proposer's notes, exceptions, and comments may be rendered on an attachment, provided the same format of this RFQ text is followed.

## **PROPOSER QUESTIONS AND INQUIRIES**

Questions or inquires relative to this RFQ must be submitted **in writing only** to Jerry Bates, City/County Purchasing Director, 101 North Main Street, Winston-Salem, NC 27101 or e-mail: [jerryjb@cityofws.org](mailto:jerryjb@cityofws.org) (**Email is preferred**). Fax: (336) 727-2443. **All inquiries must be made by 12:00 Noon, Monday, September 16, 2019.** The City will provide written responses to all inquiries received by this date, and responses will be made available to all recipients of this RFQ. Any oral responses made by any representative of the City may not be relied upon. Any supplements or amendments to this RFQ will be in writing and furnished to potential bidders.

## **RFQ Response Submission**

All proposals shall be returned in a sealed container/envelope marked Software Maintenance Renewal for Umbrella containing **one original** (please mark document as original) proposal showing original signatures and seals, **and two (2) copies** of the complete proposal, and submitted to the City/County Purchasing Department in Suite 324, City Hall Building, 101 North Main Street, Winston-Salem, NC 27101 **by 12:00 Noon, Monday, September 23, 2019.** Late proposals will not be considered. Submittals will not be accepted by fax or electronic mail.

## **Purpose**

The purpose of this Request for Quote (RFQ) is to solicit bid responses using the parts list provided by Cisco for the annual software maintenance renewal for Cisco Umbrella Cloud Security.

**Maintenance Start date 10/01/2019 - Maintenance End date 9/30/2020**

## **Requirements**

- The awarded vendor **Must** be an authorized Cisco reseller.
- The Vendor **MUST** provide a letter from Cisco Systems, Inc. that references this bid number (**IF2092**) and confirms that the Vendor is a Certified Partner authorized to sell the products required in this bid. The Vendor must send its request for the letter via email to [ncbids@external.cisco.com](mailto:ncbids@external.cisco.com). Letters signed by anyone other than the administrator of this email address will not be accepted. Letters for this request will take up to two (2) business days to process. Letters provided for prior bids shall not meet the requirement for this bid. Failure to provide the Cisco letter with bid proposal will render bid non-responsive.

Vendors must fill in the pricing amounts in the parts list section of the RFQ. **The parts list below provides the part numbers and quantities for the maintenance renewal.**

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<b>CWS Cloud Security Annual Maintenance</b>			
<b>Part Number</b>	<b>Product Description</b>		
Umbrella-Sub	Cisco Umbrella Cloud Security Subscription		
UMB-Platform-K9	Umbrella Platform		
UMB-Multi-Org-T2	Multi-Org Console Add-on		
CTR-Cloud-LIC	Cisco Threat Response for bundling with XaaS Offers		
UMB-Support-G	Cisco Umbrella Support - Gold <i>Pricing is based on an annual contract with a start date of 10/01/2019.</i>		